

## Our other Management Development Programmes

Sl. No.	Programme Title	Dates
1.	Building Business Intelligence from Social Media	April 24, 2017
2.	Strategic Sourcing	May 1-2, 2017
3.	Online Payment Systems and Data Security	May 5, 2017
4.	Google: Search Engine Optimization and Search Engine Marketing (SEO and SEM)	May 18-19, 2017
5.	How to Summarize and Present your Business Data	May 29, 2017
6.	Effective Purchasing Skills	June 5-6, 2017
7.	A Consultants' Tool-Kit for Solving Strategic Problems & Enhancing Business Performance	June 29-30, 2017
8.	Enhancing Managerial Effectiveness	July 3-5, 2017
9.	Finance for Non-Finance Executives	July 10-12, 2017
10.	Quality Analytics	July 17-18, 2017
11.	Applied Marketing Research Techniques	July 20-21, 2017
12.	Developing an Intrapreneurial Mindset for Effective Leadership	July 24-25, 2017
13.	Advanced Excel Training	July 27-28, 2017
14.	Problem Solving and Decision Making	August 3-4, 2017
15.	Effective Communication for Women in the Workplace	August 9-10, 2017
16.	Advanced Microsoft Excel for HR Managers	August 22-23, 2017
17.	Product Management	August 28-29, 2017
18.	Decision Making Techniques for Managers	August 30-31, 2017
19.	Effective Communication and Presentation Skills	September 4-5, 2017
20.	Project Management	September 5-6, 2017
21.	Spreadsheet Modeling for Financial Analysis	September 7-8, 2017
22.	HR Analytics and Social Media	September 11-12, 2017
23.	Effective Negotiation Skills	September 13-15, 2017
24.	Digital Marketing: Winning Concepts and Practices	September 18-19, 2017
25.	Coaching & Mentoring for Personal and Professional Success	October 9-10, 2017
26.	Written Business Communication	October 26-27, 2017
27.	Assessing Geopolitical Risks for Doing Business in Asia-Pacific Region	November 9-10, 2017
28.	Advanced Microsoft Excel for Managers	November 15-16, 2017
29.	Restructuring and Business Valuations	November 20-21, 2017
30.	Nurturing the 5th Dimension of Leadership	November 27-28, 2017
31.	Superannuation Planning	December 4-5, 2017
32.	Customer Management in a Digital Marketing Space	December 7-8, 2017
33.	Enhancing Assertiveness & Positive Attitude	December 11-12, 2017
34.	Strategic CSR: From Agenda Building to Impact Measurement	December 14-15, 2017
35.	Creating Winning Sales Teams	December 18-19, 2017
36.	Foreign Exchange Risk Management	December 21-22, 2017
37.	Managerial Leadership and Team Building	January 11-12, 2018
38.	Social Media Marketing and Social Listening	January 15-16, 2018
39.	Crisis Communication	January 18-19, 2018
40.	Data Analytics: Introduction to R Software	January 24, 2018
41.	Enterprise Risk Management for Creating Risk Intelligent Organisation	February 5-6, 2018
42.	Marketing Strategies for Winning in India and Emerging Markets	February 8-9, 2018
43.	Enhancing Personal Branding - Building Your Pathway to Professional Success	February 15-16, 2018
44.	Financial Reporting as per Converged Indian Accounting Standard	March 8, 2018

## ABOUT THE INSTITUTE

Foundation for Organisational Research and Education (FORE), a non-profit autonomous organisation, was established in 1981 as a Center for Excellence for research, consultancy, training and management education by renowned professionals of global acclaim from Government and corporate sectors. With a view to meeting the needs of professional education of excellence in Management, FORE School of Management, New Delhi under the aegis of FORE was established in 1992. FORE has been working closely with industry and academia for developing contemporary new domains of managerial thought and education and contributing to the process of building leaders in today's global business environment. FORE has been setting benchmarks in management education for the last over 25 years. This is aptly reflected in the Top rankings by leading B-Schools surveys of the country and in a recent survey conducted by CRISIL - a leading Ratings, Research, Risk and Policy Advisory Company in India - has rated FORE with A\*\*\* (the highest rating level) for the Delhi-NCR and A\*\* for the National level for both the two-year PGDM and PGDM (IBM) Programs. Located in the heart of South Delhi, FORE provides contextual learning and helps in the development of students as thinking professionals, who have the ability to meet the upcoming challenges for tomorrow's corporate leaders. The Programs offered at FORE aim at developing multiple skills including managerial decision-making, problem-solving, analytical reasoning, communications, creativity and innovation. The Institute has a Board of Directors with representatives from Government, academic institutions and industry. The Institute has also an Academic Council consisting of eminent professionals from industry, government and other academic institutions. FORE takes pride in its professional and high-quality faculty in the fields of Communications, Economics, Finance, Human Resource Management, Information Technology, International Business, Marketing, Operations and Strategy. The faculty are drawn from leading national and international institutions and industries who are engaged in extensive research and consultancy, and possess a myriad of management skills. Eminent personalities and senior corporate professionals are invited from time to time to share their experiences and discuss real world managerial practices and market opportunities and challenges.

With a sharp focus on Management Education, Management Development Programs, Consulting and Research, and with 38 full time well qualified faculty FORE stands amongst the Top Business Schools in the country.

FORE conducts MDPs to equip managers with knowledge, skills and attitudes required for effectively responding to global developments and competitive requirements. Our MDPs are designed with an appropriate blend of conceptual and experiential learning. Apart from open programs, FORE conducts customized In-Company Programmes tailored to suit organisation's needs on topics/areas specifically required by an organisation. These Management Development Programs (MDPs) are either custom-designed to suit client requirements or are offered by faculty on a specific theme to meet various client needs.

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For any other information, please contact:

**Executive Education Office**

**FORE School of Management**

Adhitam Kendra

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Management Development Programme  
on

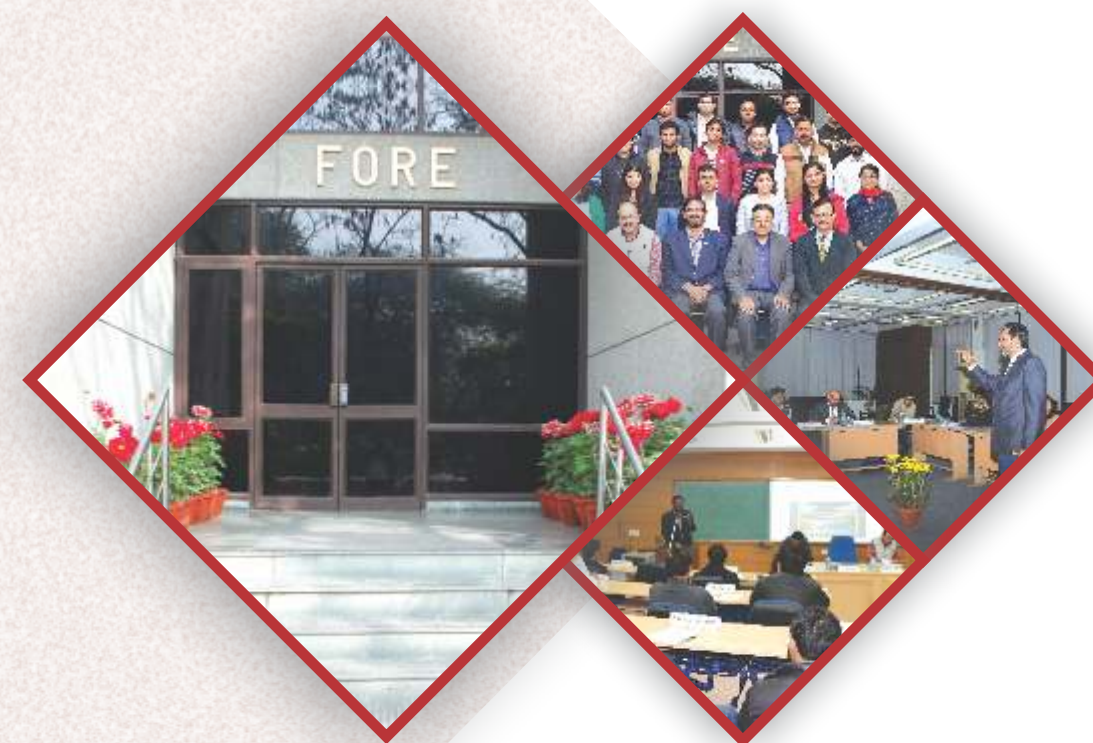
## Strategic CSR: From Agenda Building to Impact Measurement

**December 14-15, 2017**

**FORE Campus, New Delhi**

Programme Director:

**Prof. Shallini Taneja**



Imparting Knowledge for Exploring New Horizons

**FORE**  
FORE School of Management  
New Delhi

## INTRODUCTION

Corporate Social Responsibility (CSR) measures for both public and private sector corporations in India have gathered a certain momentum due to economic reforms and globalization pressures. The formulation of the Companies (Corporate Social Responsibility Policy) Rules, 2014 (“CSR Rules”), by the Ministry of Corporate Affairs (MCA), GOI under section 135 of the Companies Act, 2013 schedule VII was a welcome Development. A holistic framework has been given to the industry in the form of the CSR legislation so that strategic planning of their CSR activities would help them to measure the impact of the deliverables at the end of the year. This has also ensured a gradual shift from the traditional model of social welfare to a more strategic CSR model that fits in with the long-term should be objectives of the company. This new avenue of funding national development agenda believed as a new financing and PPP model for sustainable development to developing nations. Companies are strategizing their CSR investment to gain global competitive advantage. Third year of implementation of CSR legislation has ended on March 31, 2017. There are some companies who are doing exceptionally good work while some are catching up and some who are still struggling to understand the issues and challenges related to agenda building, operational issues, implementation and especially how to create their own parameters for impact assessment & measurement and reporting practices. Therefore, it is important to ensure that the investment in CSR initiatives must create 'shared value' both for the business and society at large.

## OBJECTIVES

- To elucidate and review the gradual shift in the understanding of CSR practices and its significance to business strategy.
- To develop an in-depth there should be understanding of approaches, tools and techniques for CSR implementation.
- To develop insights for conducting the stakeholder engagement and materiality assessment.
- To develop insights into appropriate disclosure and reporting systems for CSR and Sustainability.
- To develop the understanding of various qualitative and quantitative tools to measure CSR monitoring, evaluation and impact assessment.

## CONTENTS

- Overview of section 135, schedule VII of CSR Rules under the Companies Act 2013
- CSR agenda formulation process and content (Creating instrument for baseline study)
- Strategic Engagements with internal and external stakeholders (Collaborative frameworks; stakeholder engagement and materiality assessment)
- CSR implementation process and issues
- Evaluation of CSR projects: Monitoring, evaluation and impact assessment (qualitative and quantitative techniques)
- Designing a Logical Framework Analysis (LFA) to determine the outputs, short-to mid-term outcomes and long-term impact for CSR projects.
- Sustainability: Disclosures & Reporting issues and post-2015 Development Agenda

## METHODOLOGY

Interactive mode of teaching which includes case studies, practical exercises and group discussions involving the participants.

## WHO SHOULD ATTEND

Managers and executives from public and private sector organizations and MNCs. Also other agencies like government departments, Chambers of Commerce, NGOs, and organizations associated with social sector projects are welcome to participate.

## DURATION & VENUE

**Dates:** December 14-15, 2017

**Venue:** FORE School of Management, B-18, Qutub Institutional Area, New Delhi 110016

## FEE

**Non-residential:** Rs. 16,000 per participant (plus GST @18%) covering professional fee, programme kit and tea/lunch.

**Residential:** Rs. 26,500 per participant (plus GST @18%) covering professional fee, programme kit and boarding and lodging (air conditioned single room) at Hotel Residency Resorts (P) Ltd./Qutab Residency, New Delhi or equivalent from **noon of December 13, 2017 till noon of December 16, 2017.**

## Discounts

- Early bird discount of Rs. 2,400 per participant for nominations received on or before December 07, 2017.
- One complimentary nomination on non-residential basis for every group of three nominations from the same organization, i.e., 3+1 participants for the fee of 3 participants.

**Fee is payable in advance by way of Local Cheque / DD in favor of “FORE School of Management” payable at New Delhi. You can also make online payment of fees by logging on to FORE website [www.fsm.ac.in/mdpcalendar\\_201718.html](http://www.fsm.ac.in/mdpcalendar_201718.html)**

## REGISTRATION

The registration form duly filled in along with the Programme fee should reach us at least 7 days before the commencement date of the Programme. You can also register & pay online by logging on to FORE website [www.fsm.ac.in/mdpcalendar\\_201718.html](http://www.fsm.ac.in/mdpcalendar_201718.html). In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

## CERTIFICATE OF PARTICIPATION

The Institute issues a certificate of participation on conclusion of the programme.

## FACULTY

The faculty members of the Institute will take the programme sessions, except for a few sessions that may be taken by guest speakers.

## PROGRAMME DIRECTOR

**Prof. Shallini Taneja**, FPM (PhD), M.Phil. (Economics), MBA, MA (Economics). She is having 14 years of experience in teaching, research and industry. During her fellowship from MDI, Gurgaon, she worked as a senior research fellow in a project for 6 months with her professors in AICTE sponsored National Research Project on “Corporate Social Responsibility (CSR) Reporting Practices in Indian Companies”. She is the recipient of sponsorships from ISDRS, Hong Kong and The Wharton School, U.S.A. for paper presentation and attending the conferences. She has taken lectures at St. Mount Mary's University, USA on “Business Ethics and Corporate Social Responsibility”. She is a Guest faculty with The Indian Institute of Corporate Affairs (IICA) under aegis of The Ministry of Corporate Affairs, GOI for CSR courses. She has also served as an Honorary Advisor, BRICS Chamber of Commerce & Industry (BRICS CCI), India in their CSR vertical.. She is the reviewer and guest editor of various national and international journals for various publishers such as SAGE, Emerald and Springer. She has attended and presented many research papers at national and international conferences and also contributed chapters in edited books and published peer review articles in national and international journals. Her research paper published in Journal of Business Ethics (Impact factor: 1.837) had more than 204 citations in short span of 5 years. She is the Prof.-in-charge of the Center for Sustainable Development (CSD) at FORE. She has conducted the MDP's on Corporate Social Responsibility (CSR) for the middle level and senior managers as well as for the Executive Directors for the various companies like NHPC, GAIL, RITES, IRCTC, J.K Cement, EXIM BANK, SBI etc. Her Areas of interest are Corporate Social Responsibility, Business Environment, Corporate Social Performance, Stakeholder Management and Business Ethics. She can be reached at <staneja@fsm.ac.in.>

## FORE School of Management Management Development Programme **Strategic CSR: From Agenda Building to Impact Measurement**

**December 14-15, 2017**

**Registration Form**

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Organisation: \_\_\_\_\_

Office Address: \_\_\_\_\_

Phone: Office \_\_\_\_\_

Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Fax: \_\_\_\_\_

Your expectations from the Programme: \_\_\_\_\_

Residential / Non Residential \_\_\_\_\_

### Payment Options

#### Online Payment

Programme fees can be paid through credit / debit card / net banking. Please logon to FORE website [www.fsm.ac.in/mdpcalendar\\_201718.html](http://www.fsm.ac.in/mdpcalendar_201718.html) for online registration and payment.

#### Offline Payment

Programme fees can be paid through Local Cheque / DD  
If attached please give details

Local cheque / DD No. \_\_\_\_\_ Date \_\_\_\_\_ Amount \_\_\_\_\_

Signature

(Please return the completed form by post, or fax (011 2652 0509)  
or email: [exed@fsm.ac.in](mailto:exed@fsm.ac.in), to:

**Executive Education Office**  
**FORE School of Management**  
B-18, Qutub Institutional Area  
New Delhi 110 016

*Note: Please feel free to make copies of this form for additional registrations.*