



FORE School of Management, New Delhi
Calendar of Management Development Programmes (2017-2018)

RESPONSE SHEET

Open Programmes

We are interested in receiving brochures of the following programmes (Please tick)

- Building Business Intelligence from Social Media (April 24, 2017)
Strategic Sourcing (May 1-2, 2017)
Online Payment Systems and Data Security (May 5, 2017)
Google: Search Engine Optimisation and Search Engine Marketing (SEO and SEM) (May 18-19, 2017)
How to Summarize and Present your Business Data (May 29, 2017)
Effective Purchasing Skills (June 5-6, 2017)
A Consultants' Tool-Kit for Solving Strategic Problems & Enhancing Business Performance (June 29-30, 2017)
Enhancing Managerial Effectiveness (July 3-5, 2017)
Finance for Non-Finance Executives (July 10-12, 2017)
Quality Analytics (July 17-18, 2017)
Applied Marketing Research Techniques (July 20-21, 2017)
Developing an Intrapreneurial Mindset for Effective Leadership (July 24-25, 2017)
Advanced Excel Training (July 27-28, 2017)
Problem Solving and Decision Making (August 3-4, 2017)
Effective Communication for Women in the Workplace (August 9-10, 2017)
Advanced Microsoft Excel for HR Managers (August 22-23, 2017)
Product Management (August 28-29, 2017)
Decision Making Techniques for Managers (August 30-31, 2017)
Effective Communication and Presentation Skills (September 4-5, 2017)
Project Management (September 5-6, 2017)
Spreadsheet Modeling for Financial Analysis (September 7-8, 2017)
HR Analytics and Social Media (September 11-12, 2017)
Effective Negotiation Skills (September 13-15, 2017)
Digital Marketing: Winning Concepts and Practices (September 18-19, 2017)
Coaching & Mentoring for Personal and Professional Success (October 9-10, 2017)
Written Business Communication (October 26-27, 2017)
Assessing Geopolitical Risks for Doing Business in Asia-Pacific Region (November 9-10, 2017)
Advanced Microsoft Excel for Managers (November 15-16, 2017)
Restructuring and Business Valuations (November 20-21, 2017)
Making the Supply Chain Responsive (November 23-24, 2017)
Nurturing the 5th Dimension of Leadership (November 27-28, 2017)
Superannuation Planning (December 4-5, 2017)
Customer Management in a Digital Marketing Space (December 7-8, 2017)
Enhancing Assertiveness & Positive Attitude (December 11-12, 2017)
Strategic CSR: From Agenda Building to Impact Measurement (December 14-15, 2017)
Creating Winning Sales Teams (December 18-19, 2017)
Foreign Exchange Risk Management (December 21-22, 2017)
Managerial Leadership and Team Building (January 11-12, 2018)
Social Media Marketing and Social Listening (January 15-16, 2018)
Crisis Communication (January 18-19, 2018)
Data Analytics: Introduction to R Software (January 24, 2018)
Enterprise Risk Management for Creating Risk Intelligent Organisation (February 5-6, 2018)
Marketing Strategies for Winning in India and Emerging Markets (February 8-9, 2018)
Enhancing Personal Branding - Building Your Pathway to Professional Success (February 15-16, 2018)
Financial Reporting as per Converged Indian Accounting Standard (March 8, 2018)

In Company Programmes

We would be happy to receive a proposal to meet our specific need with broad description/content as follows:

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Organisation

Name of the organisation:

Name of HR/Training Head: Designation:

Office Address:

..... Pin:

Phones: Fax:

Email: Website:

After completion send this form either through e-mail (exed@fsm.ac.in) or fax (011-2652 0509) or courier to:

Executive Education Office
FORE School of Management
Adhitam Kendra

B-18, Qutub Institutional Area, New Delhi - 110 016