



FORE School of Management, New Delhi
Calendar of Management Development Programmes (2016-2017)

RESPONSE SHEET

Open Programmes

We are interested in receiving brochures of the following programmes (Please tick)

- Spreadsheet Modeling for Business Valuation (May 19-20, 2016)
Strategy Planning/Deployment Using Balanced Scorecards (June 16-17, 2016)
Project Finance - Funding & Appraisal (June 23-24, 2016)
Impression Management at Workplace (June 27-28, 2016)
Project Management (June 29-30, 2016)
Developing an Intrapreneurial Mindset for Effective Leadership (July 11-12, 2016)
Effective Purchasing Skills (July 13-15, 2016)
Giving and Receiving Feedback in the Workplace (July 19-20, 2016)
Qualitative Research in Marketing (July 21-22, 2016)
Finance for Non-Finance Executives (July 27-29, 2016)
Social Media Analytics & Sentiment Analysis (August 1-2, 2016)
Advanced Microsoft Excel 2013 - Managers Perspective (August 3-4, 2016)
Effective Communication for Women in the Workplace (August 8-9, 2016)
Healthcare Analytics in the age of Big Data (August 10-12, 2016)
Doing Business in India (August 11-12, 2016)
Training of Trainers (August 22-24, 2016)
Application of Simulation Techniques for Managerial Decision Making (August 29-30, 2016)
Financial Modeling (August 30-31, 2016)
Building Capacities in CSR: Strategy Formulation, Implementation and Impact Assessment (September 1-2, 2016)
Financial Management for Public Sector Enterprises (September 7-9, 2016)
Problem Solving and Decision Making (September 19-20, 2016)
Effective Communication & Presentation Skills (September 22-23, 2016)
Understanding the After Sales Spares Management (September 26-27, 2016)
Big Data and Small Data Tools: Introduction to R Software (September 28-29, 2016)
Effective Negotiation Skills (September 28-30, 2016)
Effective Supply Chain Management (October 5-7, 2016)
Managerial Leadership and Team Building (October 13-14, 2016)
Foreign Exchange Risk Management (October 17-18, 2016)
Written Business Communication (October 20-21, 2016)
Understanding and Deploying Strategist's Tool-Kit for Effective Business Performance (November 3-4, 2016)
HR for Non-HR (November 9-11, 2016)
Advanced Microsoft Excel 2013- HR Practitioners Perspective (November 15-16, 2016)
Enhancing Leadership Effectiveness through Outbound-based Experiential Learning Programme (November 15-18, 2016)
Understanding the Dynamics of Rural Markets (November 21-22, 2016)
Nurturing the 5th Dimension of Leadership (November 28-29, 2016)
Advanced Corporate Finance (November 30 - December 2, 2016)
Effective Customer Management in a Digital Marketing Space (Including practice session on Microsoft Dynamics CRM Software) (December 5-7, 2016)
Coaching and Mentoring for Personal & Professional Success (December 8-9, 2016)
Enhancing Assertiveness and Positive Attitude (December 12-13, 2016)
SAS Big Data Analytics (co branded) (December 13-15, 2016)
Creating Winning Sales Teams (December 15-16, 2016)
Advanced Management Programme (December 19-21, 2016)
Decision Making Techniques for Managers (December 22-23, 2016)
Advanced Excel Training (January 4-6, 2017)
Employee Assessment & Effective Interviewing Skills (January 9-10, 2017)
Social Media Marketing and Social Listening (January 12-13, 2017)
Effective Interpersonal Relationships at Workplace (January 16-17, 2017)
Crisis Communication (January 19-20, 2017)
Finance for Non-Finance Executives (January 23-25, 2017)
Strategic Enterprise Risk Management (January 30-31, 2017)
Total Quality Management (February 2-3, 2017)
Data Visualization and Presentation Techniques (February 6-7, 2017)
Enterprise Risk Management for Creating Risk Intelligent Organization (February 9-10, 2017)
Developing Communication Competency (February 13-14, 2017)
Marketing Strategies for Winning in India and Emerging Markets (February 16-17, 2017)
Superannuation Planning (February 23-24, 2017)

Customized Programmes

We would be happy to receive a proposal to meet our specific need with broad description/content as follows:

.....
.....
.....
.....
.....

Organization

Name of the organization:

Name of HR/Training Head: Designation:

Office Address:

..... Pin:

Phones: Fax:

Email: Website:

After completion send this form either through e-mail (mdp@fsm.ac.in) or fax (011-2652 0509) or courier to:

MDP Office
FORE School of Management
Adhitam Kendra
B-18, Qutub Institutional Area, New Delhi - 110 016