

FORE School of Management, New Delhi
MANDATORY DISCLOSURE

Updated on : May 2012
AICTE File No : North-west region/1-6243731/2010/EOA
Date & Period of Last Approval : September 01, 2011
Name of the Institution : FORE School of Management
Address of the Institution : B-18, Qutub Institutional Area
City & Pin Code : New Delhi-110 016
Phone : 011-41242424 (10 Lines), 26866216, 26863396
Fax : 011-26964229
Location : <http://www.fsm.ac.in/content.php?url=howtoeach>
Office Hours at the Institute : 9.00 AM to 5.30 P.M.
E-Mail : fore@fsm.ac.in
Website : www.fsm.ac.in
Nearest Railway Station (in KM) : Hazrat Nizamuddin, 12 KM
Nearest Airport : Palam, 12 KM
Type of Institution : Self Financed Private Institute (Society)
Category of the Institute : Non-Minority, Co-educational
Name of the Organisation : Foundation for Organisational Research & Education (FORE)
Type of the Organisation : Society
Address of the Organisation : B-18, Qutub Institutional Area, New Delhi-110016
Registered with : Society Registration Act-1860 with Registrar of Societies
Registration date : 3rd November, 1981
Website of the Organisation : www.fsm.ac.in
Name of the Affiliating University : Not applicable
Address : Not applicable
Website : Not applicable
Latest affiliation period : Not applicable

Name & Address of the Director with Contact Details:-

Dr. Jitendra K. Das
FORE School of Management
B-18, Qutub Institutional Area New Delhi-110 016
Phone : 011-41242424 (10 Lines), 2696976 (Direct)
Fax : 011-26969765, 26964229,
E.mail : j.das@fsm.ac.in

Governance

Members of the Board and Their Brief Background

- ❖ Mr. R. C. Sharma, President
Former Director-CBI Govt. of India
- ❖ Dr. B. B. L. Madhukar, Vice President (Finance) & Treasurer
Former CMD MMTC
- ❖ Ms. Omita Paul, Vice President (Academics)
Advisor to Hon'ble Union Finance Minister Govt of India
- ❖ Dr. G.V.G. Krishnamurty, Chief Patron
Former Election Commissioner of India
- ❖ Mr. R.P. Billimoria, President Emeritus
Former Chairman- Public Enterprise Selection Board Govt. of India and
Former Chairman-Steel Authority of India Limited
- ❖ Col. S.P. Wahi, Member
Former Chairman Oil & Natural Gas Corporation (ONGC)
- ❖ Prof. Vinayshil Gautam, Member
Professor-Management Studies IIT, Delhi
- ❖ Ms. Shibani Varma, Member Trustee,
Dr. Gopal Das R.D. Varma Charitable Trust
- ❖ Mr. T.C. Venkat Subramanian, Member
Former Chairman & Managing Director Export-Import Bank of India
- ❖ Dr. Yasho V. Varma, Member
Chief Operating Officer LG Electronics India Pvt. Ltd
- ❖ Dr. Jitendra K. Das, Ex-Officio Member
Director-FORE

Frequency of Meeting: **Quarterly**

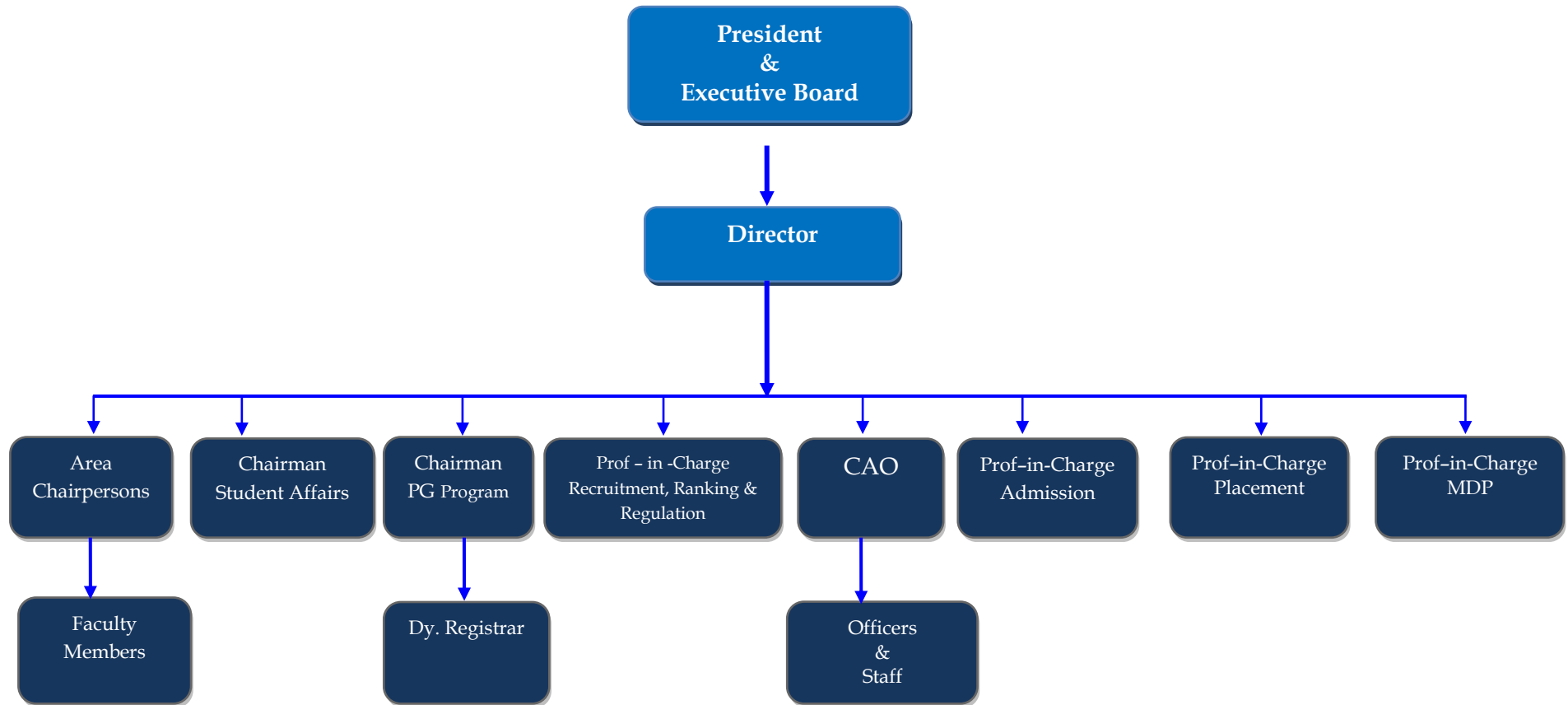
Date of Last Meeting: **March 15, 2012**

Members of Academic Advisory Body

- ❖ Mr. R.C. Sharma
President- FORE, Chairman, Academic Council
- ❖ Mr. R. P. Billimoria
President Emeritus, FORE
- ❖ Col. (Dr.) S. P. Wahi
Former Chairman, ONGC
- ❖ Mrs. Omita Paul
Advisor to Hon'ble Union Finance Minister of India
Former Addl. Director General, Doordarshan, Govt of India
- ❖ Dr. B.B.L. Madhukar
Former CMD, MMTC
- ❖ Prof. Vinayshil Gautam
Professor, IIT, Delhi
- ❖ Dr. Abad Ahmed
Former Pro-Vice Chancellor Delhi University
- ❖ Dr. Devi Singh
Director-Indian Institute of Management, Lucknow
- ❖ Prof. Joe Philip, President
Xavier Institute of Management & Entrepreneurship Bangalore
- ❖ Dr. Madhulika Kaushik Professor, Management Studies.
IGNOU, New Delhi
- ❖ Dr. Baldev Raj Sharma, Former Executive Director
Shriram Centre for Industrial Relations and Human Resources
- ❖ Mr. P. Dwarkanath
Group Director (Human Capital), Max India Ltd.
- ❖ Mr. G.K. Aggarwal
Executive Director (HR) - PMA NTPC Ltd., New Delhi
- ❖ Dr. D. K. Banwet
Professor, Deptt. of Management Studies, IIT Delhi
- ❖ Dr. S. Chandrasekhar
Chair Professor-IT, FORE School of Management
- ❖ Dr. Jitendra K. Das
Director, FORE School of Management New Delhi

Frequency of Meeting: Yearly

Organizational Chart and Processes



Student feedback mechanism on Institutional Governance/Faculty performance:

Yes, it is in existence

Grievance redressal mechanism for faculty, staff and students:

Yes, it is in existence

Course detail:

1) Two year full time PGDM Programme

Name of the Deptt.	Course	Level	1 st year approval by the AICTE	Year wise sanctioned intake
(1)	(2)	(3)	(4)	(5)
Management	PGDM	PG	1994	180- Ist Year 180- IInd year

Cut off marks General quota	% students passed with distinction	% of marks with first class	Students placed	Average pay package Rs/year
(6)	(7)	(8)	(9)	(10)
Selection is done on the basis of performance in Written Test, Personal Interview, Academic Performance and Work Experience	Examination result is based on CGPA system	Examination result is based on CGPA system	The course is for working executives	The course is for working executives

CAT Cut off marks for General quota	% students passed with distinction	% of marks with first class	Students placed	Average pay package Rs/year	Accreditation Status
(6)	(7)	(8)	(9)	(10)	(11)
Minimum percentile 85.42 and above.	Examination result is based on CGPA system	Examination result is based on CGPA system	150/173 (12 students did not seek placement) 93% Placement	7.00 Lacs	Accredited by NBA

2) Two year full time PGDM (IBM) Programme

Name of the Department	Course	Level	1st year approval by the AICTE	Year wise sanctioned intake
(1)	(2)	(3)	(4)	(5)
Management	PGDM-IBM	PG	2007	60- 1st Year 60- 2 nd Year

CAT Cut off marks for General quota	% students passed with distinction	% of marks with first class	Students placed	Average pay package Rs/year
(6)	(7)	(8)	(9)	(10)
Minimum percentile 80.29 and above	Examination result is based on CGPA system	Examination result is based on CGPA system	54/57 (2 students did not seek placement) 98% Placement	7.00 Lacs

3) Three year Part Time PGDM Programme

Name of the Department	Course	Level	1st year approval by the council	Year wise sanctioned intake
(1)	(2)	(3)	(4)	(5)
Management	PGDM	PG	1995	150- Ist Year 150- IInd year 150- IIIrd Year

Detail of the Teaching Staff:

Faculty:

- ❖ Profile of each faculty with qualifications, total experience, age and duration of employment at the institute is given below table;

Name of the Faculty	Designation	Branch & Specialization	Date of Birth	Qualification	Total Years of Experience	Date of joining the Institute
Dr. Jitendra K. Das	Director	Marketing	02.09.1958	B. Tech. (IITD), M. Tech. (IITD), Ph.D. (Toronto)	30	07.01.2010
Dr. K.L. Chawla (On EOL)	Sr. Professor	Eco. And Business Policy	15.08.1950	MA, M. Phil., LLB, Ph.D.	31	01.07.2004
Dr. Ravikesh Srivastava	Professor	Eco. And Business policy	30.06.1963	M.Sc. (Agri Eco), Ph.D.	19	21.07.2004
Dr. S. Chandrasekhar	Chair Professor	IT	16.01.1948	B.E. (IITK); M. Tech. (IITK) Ph.D. (Georgia)	35	17.07.1998
Prof. V.M. Mathur	Professor	IT	29.11.1949	M.Sc. Management Sciences (O.R.) Ph.D	36	01.05.2003
Dr. Sanghamitra Buddhapriya	Professor	OB & HR	06.10.1967	M.A, Ph.D	14	21.06.2004
Mr. Neeraj Kumar	Associate Professor	OB & HR	01.07.1959	B.Sc. (PGDS & LW, PGDBM)	28	30.06.2008
Dr. Anita Tripathy Lal	Associate Professor	OB & HR	06.12.1968	PGDRM, Ph.D.	13	01.06.2007
Dr. Neetu Jain	Assistant Professor	OB & HR	15.01.1976	MBA, Ph.D.	10	01.04.2008
Prof. Vinay Dutta	Sr. Professor and Area Chair	Finance & Accounting	24.04.1957	M.Com.; C.A.I.I.B	25	01.09.2000
Dr. Ambrish Gupta	Sr. Professor	Finance & Accounting	26.10.1957	M.Com., FCA, Ph.D.	28	14.07.1997
Dr. Kanhaiya Singh	Professor	Finance & Accounting	08.08.1951	MA, M.Com, Ph.D.	36	08.01.2009
Ms. Vandana Gupta	Adjunct Faculty	Finance & Accounting	01.11.1966	PGDM-IIMA	18	09.06.2008
Dr. D.K. Batra (On EOL)	Sr. Professor and Area Chair	Marketing	11.04.1964	B. Tech, MBA, Ph. D.	21	19.06.2007
Prof. Freda Swaminathan	Professor	Marketing	17.11.1954	MBA-IIMA, MS-Illinois	31	01.02.2007
Dr. Asif Zameer	Associate Professor	Marketing	30.07.1965	BE,MBA, Ph.D	21	15.04.2008
Dr. Anupam Narula	Associate Professor	Marketing	03.09.1973	MA, PGDBM ,Ph.D	13	07.02.2011
Dr. Hitesh Arora	Associate Professor	QT/OM	04.12.1974	Master in Operations Research, Ph.D	9	18.03.2008
Prof. Pradip Chakraborty	Sr. Professor	IBM	16.07.1947	B. Tech. (IITKh.), MBA	31	12.12.2007

Name of the Faculty	Designation	Branch & Specialization	Date of Birth	Qualification	Total Years of Exp	Date of joining the Instt.
Prof. Savita Gautam (On EOL)	Assistant Professor	IBM	20.09.1961	PGDM- International Trade (IIFT), Ph.D. (Pursuing)	21	01.07.2008
Dr. Prachi Bhatt	Assistant Professor	OB & HR	02.02.1983	Ph.D.	4	24.07.2009
Prof. Neeta Gupta	Adjunct Faculty	Q T & OM	26.05.1960	B.E.(Roorkee) MBA	21	25.09.2006
Prof. Upendra Kachru	Professor	QT & OM	15.10.1946	B.E., MBA (Finance)	35	10.08.2009
Dr. Himanshu Joshi	Assistant Professor	Finance	23.12.1978	MBA, Ph.D	9	18.09.2009
Dr. Sumeet Kaur	Assistant Professor	QT & OM	16.09.1981	M.Sc., M. Phil., Ph. D.	6	16.08.2010
Prof. Shalini Kalra Sahi	Assistant Professor	Finance & Accounting	07.05.1978	MBE, M. Phil., FPM	12	23.09.2010
Prof. Mohita Gangwar Sharma	Associate Professor	QT & OM	04.08.1970	B. Tech., MIB (IIFT) FPM (IIML)	14	25.10.2010
Prof. Mathew Joseph	Professor	Economics	04.01.1951	M.A, M.Phil, Ph.D	17	02.05.2011
Dr. Reeta Raina	Associate Professor	Business Communication	04.12.1958	M.A., M.Phil., Ph.D	24	27.07.2011
Prof. Rakhi Tripathi	Assistant Professor	IT	13.11.1978	M.S., Ph.D (Pursuing)	02	02.09.2011
Dr. Subhasis Bera	Assistant Professor	Economics	01.11.1972	M.Phil, Ph.D	08	19.09.2011
Prof. Salini S.Taneja	Assistant Professor	Economics	09.12.1980	M.B.A., M.Phil	04	10.10.2011
Prof. Vinay Asthana	Assistant Professor	Strategic Management	08.06.1968	M.A., I.C.W.A, FPM	06	29.11.2011
Prof. V.J.Thomas	Assistant Professor	Strategic Management	24.10.1978	M.B.A, FPM	04	16.12.2011
Dr. Faisal Ahmed	Associate Professor	International Business	18.02.1981	M.I.B.M, Ph.D	09	01.05.2012

Detailed Bio data of each faculty with other details are available on the link below:

<http://fsm.ac.in/faculty.php>

ADMISSION CRITERIA

Admission Test/ Admission criteria:-

CAT being conducted by:
Indian Institute of Management, Calcutta
Diamond Harbour Road,
P. O.: Joka,
Kolkata-700 104
www.iimcal.ac.in

Cut off (for Batch 2012-2014)

❖ For Two year Full time PGDM Programme

A	General Category	Total percentile 85.42 and above.
B	Company Sponsored Category	Total percentile 71.71 and above.

❖ For Two year Full time PGDM (IBM) Programme

A	General Category	Total percentile 80.29 and above.
B	Company Sponsored Category	Total percentile 72.90 and above.

The candidates who have scored 0 (zero) in any of the two Sections (Quantitative Ability & Data Interpretation and Verbal Ability & Logical Reasoning) of CAT have not been short listed.

Fee in Rs.: (Annually) Self-sponsored:

Rs. 5.50 Lacs - First Year and
Rs. 5.50 Lacs- Second Year including Tuition Fee and other charges*.

Fee in Rs.: (Annually) Company-sponsored:

Rs. 8.25 Lacs - First Year and
Rs. 8.25 Lacs- Second Year including Tuition Fee and other charges*.

* Other charges includes expenses on student books, Course material and its Development charges, sports fee, students activity fee, maintenance of facilities, and promotional expenses etc.

No. of Fee waiver/Scholarship:

(The information for the above may be facilitated through PGP Office. You may include Scholarship Criteria and the number of students being given scholarship last year).

Admission Calendar: All the seats are filled on the basis of CAT.

Calendar: (For academic Session 2012-2014)

- ❖ Last date for request for applications: **December 12, 2011**
- ❖ Last date for submission of application: **December 12, 2011**
- ❖ Dates for Group Discussion (GD)/Interviews: **February 22, 2012 to March 17, 2012**
- ❖ Dates for announcing final results: **April 4, 2012**
- ❖ Release of admission list (main and waiting list should be announced on the same day): **April 4, 2012**
- ❖ Date for acceptance by the candidate (time given should in no case be less than 15 days): **26 Days time.**
- ❖ Last date for closing of admission: **June 2012**
- ❖ Starting of the Academic session: **June 18, 2012**
- ❖ The waiting list should be activated only on the expiry of date of main list: **Yes, we facilitate this**
- ❖ **Management Quota** – The Institute does not have Management Quota.

Infrastructural Information:

Classroom/Tutorial facilities:

- ❖ Air conditioned classrooms equipped with audio-visual equipment.



Computer Centre facilities:

- ❖ Computer centre with 8 branded servers & 220 plus Desktops and Laptops, scanners, Stand alone/ network laserJet printers, Network Attached Storage provides backup space for data and applications.
- ❖ Entire campus is connected to the internet through cabled & Wireless LAN (Heterogeneous OS).
- ❖ Fully secured Wi-Fi with Firewall, Antivirus & Antispam.
- ❖ 10 Mbps bandwidth from Spectranet & VSNL
- ❖ Capitaline Plus & Prowess, database package (for Company/ Industry Data).
- ❖ Specialised analysis packages like SPSS, Systat, Solver Suite & Minitab, Simulation: Crystal Ball.
- ❖ Business Intelligence/ Datamining Tools-COGNOS & SAS.
- ❖ Project Management tools MS project.
- ❖ Designing and publishing Software Corel Draw, Photoshop & Acrobat Writer.
- ❖ C++ , Visual Studio.Net, Java
- ❖ MSDN Academic Alliance subscriber.

- ❖ Database package like Oracle, SQL Server and My SQL.
- ❖ Software Design Tool - IBM Rational Rose for Object Oriented Unified Modeling Language(UML)
- ❖ SAP Software under University alliance Programme
- ❖ e-learning & e-working software for academic use - Claroline
- ❖ Microsoft Dynamics CRM



Library facilities:

- FSM Library is one of the best managed library with the collection of more than 24150 documents (books, back Volumes of journals, reports, Government publications and other non -book material) on all areas of knowledge focused on business, management and other allied subject areas. Library has been receiving 16 national and international newspapers, more than 160 national and international print journals and magazines
- FSM Library is centrally air-conditioned, fully computerized and facilitating networked environment, internet connectivity through Wi-Fi and campus wide intranet.
- The library is well equipped with latest IT tools and equipments to collect, store, retrieve, and disseminate information. A number of computer systems are installed to access the library resources and services. All major functions of the library are computerized by using a leading, web-enabled, multiuser, integrated library management software, which provides single-window search facility to access the information resources available in library. The users may access their library account and search the OPAC (library catalogue) at their desktop 24X7.
- Subscribes to EBSCO online Database, ABI/INFORM Proquest Complete, Sage Journals Online, which includes 6500 full text foreign journals on Management and related topics. Apart from this library subscribes to financial, company and statistical database, e.g., CMIE Prowess, Capitaline Plus, Indiatat.com, etc.
- Also subscribes to an online newspapers and magazines database called Pressdisplay which covers 1880 publishers from 95 countries and a anti plagiarism online software called Ephorus which helps faculty members to ensure the originality in research papers and project reports, etc.
- Member of DELNET (a network of more than 4000 libraries) through which library shares information resources, e.g, books and articles, etc., which are not available in our Library.
- Subscribes regular Institutional Library membership of British Council Library, American Center Library, NISCAIR Library, and Professional Membership of Management Libraries Network (MANLIBNET).



Auditorium/ Amphitheatre /Seminar halls/:

Air conditioned auditorium (Virajam) with seating capacity of 300.



- ❖ Seminar Hall (Pragya Hall) with seating capacity of 150 people.
- ❖ An amphitheater (Sunken Garden).



Cafeteria:

- ❖ Well equipped, centrally air-conditioned modern and hygienic cafeteria with meal and snacks on subsidized rate.
- ❖ Seating capacity of more than 100 persons.



Sports facilities:

- ❖ Indoor sports facilities are available in the campus such as Basketball, Carom, Table tennis, badminton etc.



Boys & Girls Hostel

- ❖ 120 bedded separate boys and girls hostel is available on lease basis at a distance of 500 meter from the institute.
- ❖ Hygienic Mess facility also available in both the hostels.
- ❖ Medical facilities are available round the clock in the Hostel.

Academic Sessions	:	Trimester system, Classes starts from the month of June every year
Examination system	:	Trimester system
Period of declaration of result	:	Within one month
Counseling/Mentoring	:	Available
Medical Facilities	:	Available
Student Insurance	:	Self

Student Activity Bodies:

Students at FORE enhance their managerial and leadership skills when they become empowered members of different student committees that organize a series of important, student-initiated events in the institution. This gives them a real-life experience of interacting with corporate and working in teams, planning and controlling budgets, managing events, time-management and overall decision-making.

Corporate Interaction Division (CID):

CID strengthens and manages FORE interface with the corporate world by organising seminars, conferences and workshops. Students have weekly experiential learning through Anubhuti – a forum, which invites senior corporate professionals and leaders to share their practical business experiences with students.

FORE Career Division (FCD):

FCD coordinates and manages placement activities at FORE. It aims at identifying placement needs of corporates and matching these with the strength of students, through a series of planned communication and activities.

FORE Alumni Network (FAN):

The FAN team is a liaison between the Institute and Alumni. It strengthens the bond of the FORE fraternity, through various activities including an interactive web-site for the alumni, an annual meet, a cricket match of alumni with current students and a number of other rendezvous activities.

FORE Front – Think Tank:

A team that enriches learning by conducting various inter and intra college events, debates etc. in each functional area of management.

FORE Sports and Cultural Division (FSD):

Sports and the sporting spirit and Cultural activities are encouraged by this team through various events both within FORE and with other institutions.

NEXUS – The Cultural Committee:

Responsible for organizing FORE annual and highly reputed management festival, “Genesis”, at the National Level with other B-Schools. It includes debates, management games, case analysis, competitions etc.

Library Committee:

FORE has a student library committee which evaluates subscriptions, student suggestions and looks after the continuous value addition and up gradation of the library.

Canteen Committee:

The Canteen Committee works towards ensuring nutritious, hygienic and balanced diet at reasonable rates.

ANTAR - In service to the Community:

FORE believes that students must be good citizens and play a responsible role in Society. This committee is responsible for various community services like environment awareness, cloth distribution; scholarship to the students of economically weaker section, Nukkad plays etc.

Name and Contact details of the Information Officer for RTI

Dr. Jitendra K. Das

FORE School of Management

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Fax : 011-26969765, 26964229, E.mail : j.das@fsm.ac.in