



**PLACEMENTS 2013**

**TORCHBEARERS  
OF  
TOMORROW**

**FORE SCHOOL OF MANAGEMENT, NEW DELHI**

We at FORE engage the next generation of leaders and entrepreneurs by providing updated curricular and co-curricular activities. To sustain the credibility of innovation, teamwork and cross functional performance coupled with the vibrant alumni network, we have the various centers of excellence. We strongly believe that in order to turn our students into a great asset for the corporate, they must go through the best of the academic rigor during the 2 year tenure of their management program at FORE. By nurturing students for years, FORE has been developing enterprising champions and hence is a pantheon of torchbearers of tomorrow.

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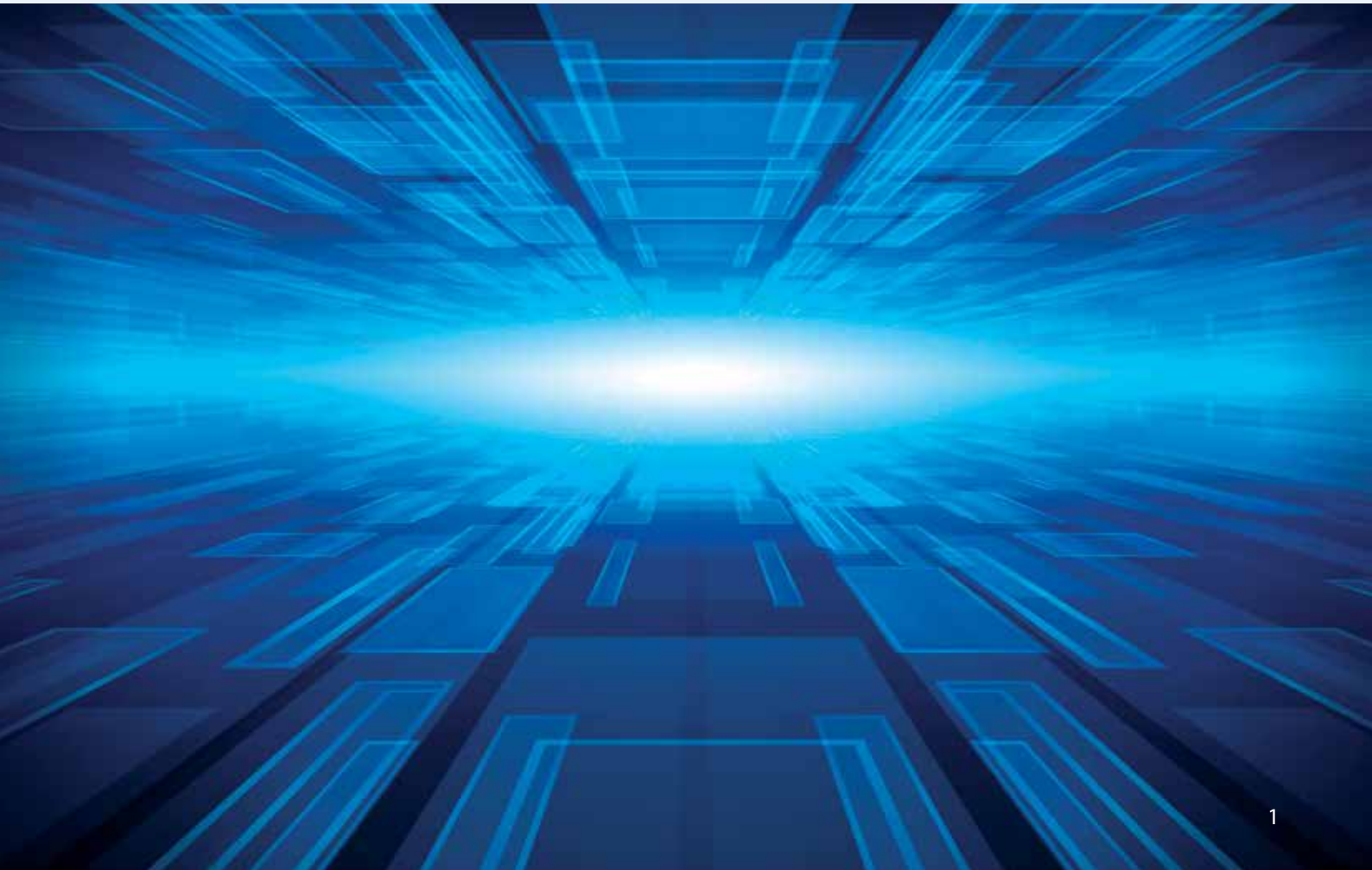
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## MISSION STATEMENT

**“To achieve and sustain Leadership in Management Education, Research, Consultancy and Development.”**



# PRESIDENT'S MESSAGE

I am pleased to share that FORE School of Management, New Delhi, has been scaling new heights since its inception. In order to keep pace with time and the latest in management education, FORE would very soon have another state of the art campus at Sonapat.

Today, FORE has 5000+ alumni, many of them are occupying key positions in top organizations in India and abroad. The vibrant alumni network has created benchmarks in their respective professional arena. By imparting quality education, FORE has been creating enterprising champions and hence is a pantheon of torchbearers of tomorrow.

I am indeed very grateful to the kind patronage bestowed upon our students by both our regular and new recruiters.

The current batch of 2011-13 is a good mix of engineers and students with science, commerce, humanities and social sciences' graduates. More than 50% of them come with work experience. These students are initiated to good class room learning by our well guided faculty members who hail from premier institutions in India & abroad and excel both in terms of education & corporate experience. They have focused in nurturing the young minds in creative pursuits to become top leaders.

It is indeed with great pleasure, I present to you the 20<sup>th</sup> batch of PGDM and the 5<sup>th</sup> batch of PGDM (International Business) graduating in February, 2013 for Final Placements starting from October, 2012.

Thank You.

Wishing you every success!



**R. C. Sharma**

*President*



# DIRECTOR'S MESSAGE

It is indeed a very special year at FORE School of Management! While it is the 21<sup>st</sup> academic year for our two year PGDM program, our highly successful two year PGDM (International Business) program commences its 6<sup>th</sup> academic year.

Our students have created new landmarks in their professional careers both as a corporate leader and as an entrepreneur. This has become possible because of the right selection of the students who have undergone a rigorous admission process which requires highly competitive CAT score plus performance in written test and GD-PI. These bright young minds are then initiated to the academic rigor at FORE. The students are kept abreast with the latest in terms of concepts and the practical applications which is coupled with intense use of in house software for maximizing the students' learning.

Our Centers of Excellence at FORE engage students in co-curricular activities and eventually work towards the development of their holistic personality. The student driven bodies for extracurricular activities mobilize students to multitask and emerge as successful team players.

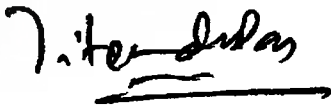
The Placement Calendar for the year 2013 has been planned in coordination with the Academic Calendar so that the classes are completed on time by February, 2013.

We seek your cooperation in this pursuit and request you to schedule your campus visit during the Placement Weeks detailed in this brochure.

We cordially invite you to participate in this year's placement season.

Thank You.

Sincerely,



**Dr. Jitendra K. Das**

*Director*



# THE EXECUTIVE BOARD



**Dr. G.V.G. Krishnamurthy**  
Chief Patron  
Former Election  
Commissioner of India



**Mr. R.C. Sharma**  
President  
Former Director - CBI  
Govt. of India



**Dr. B.B.L. Madhukar**  
Vice President (Finance) & Treasurer  
Former CMD-MMTC



**Col. (Dr.) S.P. Wahi**  
Member  
Former Chairman - Oil & Natural  
Gas Corporation (ONGC)



**Dr. Vinayshil Gautam**  
Member  
Founder Director IIM-K, First Head-DMS IIT-D, Chairman-DKIF  
A AI\_Sagar Emeritus Chair Professor  
IIT Delhi



**Mr. T.C. Venkat  
Subramanian**  
Member  
Former Chairman &  
Managing Director  
Export-Import Bank of India



**Dr. Yasho V. Verma**  
Member  
Chief Operating Officer  
LG Electronics India Pvt. Ltd.



**Dr. Jitendra K. Das**  
Director – FORE  
Ex-Officio Member

# ACCREDITATIONS & LINKAGES



## Accreditations

- The Courses at FORE are AICTE approved (All India Council for Technical Education).
- The institution is in the process of acquiring accreditations from Association of Indian Universities (AIU), New Delhi and National Board of Accreditation (NBA).
- FORE is rated as A\*\*\*, which is the highest rating given by CRISIL Ltd., Mumbai.

## Institutional Membership

- Association of Management Development Institutions in South Asia (AMDISA).
- National HRD Network (Delhi Chapter), New Delhi.
- All India Management Association (AIMA), New Delhi.
- The Associated Chambers of Commerce and Industry of India (ASSOCHAM), New Delhi.
- National Entrepreneurship Network, India.
- Indian Society for Training & Development (ISTD), New Delhi.
- India Habitat Centre, New Delhi.
- The Indus Entrepreneurs (TiE), Delhi.
- Education Promotion Society for India (EPSI), New Delhi.

- Asian Regional Training and Development Organization (ARTDO) International, Philippines.
- Association of Indian Management Schools (AIMS), Hyderabad.
- DELNET, New Delhi.
- National Institute of Science Communication and Information Resources (NISCAIR), New Delhi.
- The American Library, New Delhi.
- British Council Library, New Delhi.
- Management Libraries Network (MANLIBNET).

## Renowned Publications

FSM Features in the Asian Directory produced by the EMD, Amsterdam, the Netherlands.

## Academic Partners

- Harvard Business School Publishing Corporation (HBSP), USA.
- College of Business Administration, Savannah State University, USA.
- Asian Institute of Technology (AIT), Thailand.
- The University of New Brunswick (UNB), Canada.
- ESC Rennes School of Business, France.
- Jamia Hamdard University for Ph.D. Programme.



FORE School of Management helps unlocking the nation's true potential and creates benchmark in all the management functions.

## ABOUT FORE

**Foundation for Organizational Research and Education (FORE)** was established in 1981 as a non-profit, research organization. FORE School of Management (FSM), started in the year 1992 under the aegis of FORE and has been a premier business school since its foray into management education. Nestled in Qutub Institutional Area, the educational hub of New Delhi, FSM prides itself for churning out industry ready professionals who have the ability to meet the future challenges of tomorrow's corporate leaders.

CRISIL has recently awarded A\*\*\* grading (the highest level of rating) for the Delhi-NCR Level and A\*\* grading for the National Level to both the 2-year PGDM and PGDM (International Business ) programs at FORE. Equipped with a state-of-the-art infrastructure, top faculty from premier institutes with Ph.D. and industry experience. Based on experiential teaching methodology, FSM communicates and implements a strategic vision of business & technical knowledge in the field of Human Resource, Finance, Operations, Marketing, Information Technology, Economics & Business Policy, Strategic Management and International Business.



# WHY FORE SCHOOL OF MANAGEMENT (FSM)

**Highly Competitive Admission Process** – FORE School of Management admits students on the basis of a highly competitive CAT score and performance in written test & GDPI conducted by our experienced faculty along with a professional from the industry. This ensures that the students perform remarkably well in academics during their two year stint at FORE and later go on to achieve great success professionally. Our wide alumni base in leading positions at various companies bears testimony to the above fact.

**Strategic location** – FORE School of Management is located in Qutub Institutional Area, the heart of Delhi. This gives us a strategic advantage as many of the corporate offices are located in Delhi/NCR region. This advantage translates into guest lectures and seminars where industry professionals share the stage with academicians and the result is a brilliant mix of academic enlightenment combined with the intelligence of a business mindset. Such a stimulating environment is indeed invaluable for the development of the minds of young budding managers.

**AICTE Approved Academic Programs**  
The programs offered at FORE School of Management are AICTE approved. They are: Two year Post-Graduate Diploma in Business Management, Two year Post-Graduate Diploma in Business Management- (International

Business) and Three year part-time Post-Graduate Diploma in Management. The academic programs at FORE are rigorous, industry relevant and provide a healthy competitive environment where the students are continuously challenged to perform to the best of their abilities. The whole program is designed to impart key decision making skills, to develop the ability to handle high work pressure, to inculcate the habit of delivering tasks on time under tight deadlines and to do all of this as a team player. All this equips the students to take on leadership positions in the industry.

**Top Faculty** – The Faculty at FORE School of Management hail from premier educational institutions and reputed business organizations, have published numerous research papers and have spearheaded new thinking in the development of effective models in various areas of management. More than 72% of the faculty members come with 15+ years of industrial and academic experience. FORE is amongst the very few management institutes to have a student faculty ratio of 14:1. This helps to ensure that optimum attention is paid to all students and make the faculty more approachable.

**Top Recruiters spanning across disciplines and industries** – Over the years, FORE School of Management has built a reputation for itself in the industry as a premier B-School. Our

long and fruitful association with our regular recruiters has helped us tide over difficult economic times without a hitch. Every year we see new recruiters coming to our campus and we take pride in declaring that our list of regular recruiters continues to grow year by year.

**Vibrant Network of 5000+ Alumni**  
Our alumni are our greatest strength. The proof of excellence of FORE School of Management is seen in its over 5000 alumni who are spear-heading best management practices in Indian and Global industries. Our alumni are actively involved in mentoring the current students at FORE whether it is through an informal chat session, a briefing session on a particular industry or even through guest lectures. The whole process shows the commitment the alumni have towards the Institute and the torchbearers of tomorrow.

**Intense use of in-house software for classroom teaching** – We provide our students with the most effective and latest software such as, Capstone Business Simulation, Microsoft Dynamics CRM software, Business Intelligence tools like SAS and COGNOS, ERP package-SAP (under University Alliance Program), Claroline, etc., to maximize the students' learning in the contemporary setting.

## UPCOMING SONEPAT CAMPUS



# CENTERS OF EXCELLENCE AT FORE



CED Team, FORE 2011-13

We have opened **Centers of Excellence at FORE** in various areas of expertise so that our students can perform multi-faceted roles in the corporate world. These Centers are as follows:

1. **Center for Psychometric Testing and Research** – The objective is to develop the center into an estimable intellectual space in psychometric testing and research. It aims at promoting education, research and training in this area.
2. **Center for Sustainable Development** – It aims to achieve and sustain leadership in Management Education, Research, Consultancy and Development.
3. **Center for Entrepreneurship Development (CED)** – It aims to promote Entrepreneurship amongst the management students by creating a conducive ecosystem for the students to develop their creative ideas into brilliant business plans such that they are motivated to come up with their own Start - ups.
4. **Center for Customer Management** – It endeavors to promote research, consulting and training in the critical

areas of customer understanding , attraction, retention and loyalty, etc.

5. **Center for Operation & Supply Chain Management** – It provides an operation's edge by research, consultancy and industry interactions in the areas of manufacturing, supply chain, services and interface with information technology and finance.

**Publications at FORE** – FORE publishes its in-house journal ABHIGYAN and newsletter FOREPRINTS.

**ABHIGYAN** a refereed research journal, is being published for more than last thirty years. It is devoted to disseminating findings from research work and exploration of original ideas concerning organizations and management. It also seeks to address issues of interest to managers and academicians equally.

**FOREPRINTS** is a newsletter published quarterly, reflecting the happenings at FORE to the corporate, alumni, students and academicians.



One of the primary reasons why the best of the talent stretching all over India look forward to be trained as an enterprising manager at FORE is because of it being a Center of Knowledge.

We house the Centers of Excellence to achieve and sustain Leadership in Management Education, Research, Consultancy and Development.



## INFRASTRUCTURE

### Library Resources

The FSM Library is the backbone of academic and research activities at FORE School of Management. It is designed to meet the information needs of the FSM fraternity, i.e., students, faculty and staff members. The library offers context-based services from time to time on the current activities and needs for on-going programs.

- FSM Library is one of the best managed libraries with the collection of more than 24150 documents on all areas of knowledge focused on business, management and other allied subject areas. Library has been receiving 16 national and international newspapers, more than 160 national and international print journals and magazines.
- To extend in-depth and exhaustive information focused to research, learning and teaching activities, library subscribes the following specialized electronic journals, databases and online softwares:

1. EBSCO-Business Source Elite
2. EBSCO-Business Source Premier
3. ABI/INFORM Proquest Complete
4. CAPITALINE Plus
5. CMIE Prowess
6. Sage Journals Online
7. Indiatat.com
8. DELNET
9. Pressdisplay.com
10. Ephorus

- Institutional Library and Professional Membership.
  1. British Council Library
  2. American Center Library
  3. NISCAIR Library
  4. Management Libraries Network (MANLIBNET)
- The library is well equipped with latest IT tools and equipments to collect, store, retrieve, and disseminate information, a sufficient number of computer systems are installed to access the library resources and services. All major functions of the library are

computerized by using leading, web-enabled, multiuser, integrated library management software, which creates a fully computerized library environment. It provides single-window search facility to access the information resources available in library. The users may access their library account and search the OPAC (library catalogue) at their desktop.

- The library has signed an agreement with Harvard Business School Publishing for procurement of cases and simulations for making class room lively. The faculty members have been extended the complete access to cases and simulations available with HBSP free of cost.
- Library is facilitating networked environment, connectivity through internet, Wi-Fi, and campus wide intranet.

### IT Infrastructure

The Computer Centre has state-of-the-art computing facilities that are available to Students, Faculty and

Departments. It includes branded PCs/ Laptops with SUN, IBM and HP servers connected through Ethernet LAN. All these nodes have access to the Internet through a 14 MBPS dedicated leased line on Fibre optics with redundant bandwidth from TATA Communications. Facilities for printing through high speed Color/Mono Laser Jet Network printers and Scanning are available.

Application software like SPSS Minitab, Rational Suite Enterprise, SAS, MS-Project, Crystal Ball, Oracle SQL Server, Visual Studio, Rational Suite Enterprise etc. are extensively used. Company database Prowess & Capitaline are used for Market research and Data analysis.

Entire network is protected with Cyberoam CR300i UTM (6 Port) in combination with Antivirus, Anti-Spam and Bandwidth Management and multiple gateway with Auto Fail-over feature. All the nodes are secured from virus, spyware/malware with Symantec Endpoint Protection, centrally monitored from the Antivirus server.

Entire campus is fully Wi-Fi enabled with Ruckus wireless consisting of ZoneFlex 2942 (802.11g) Smart Wi-Fi access points with ZoneDirector 1000 controlling the Access Points.

Each student is allotted a mail-id besides Faculty and Staff members. The mail server and web server are hosted in the computer centre itself.

Sun storage has been installed for back up purpose. The institute will be implementing its Campus Management System shortly. The existing mail server has been replaced with a very high end server with 2.25 TB storage capacities.

Faculty-students interaction is done through e-learning/e-working software Claroline.

## IT Resources

- Computer centre with 8 branded servers & 220 plus Desktops and Laptops, scanners, Stand alone/network LaserJet printers; Network Attached Storage provides backup space for data and applications.
- Entire campus is connected to the internet through cable & Wireless LAN.
- Fully secured Wi-Fi with Firewall, Antivirus & Antispam.
- 14 Mbps bandwidth from Spectra net & TATA Communications.
- Capitaline plus & Prowess, database package (for Company/ Industry Data).
- Specialized analysis packages like SPSS, Systat, Solver Suite & Minitab, Simulation: Crystal Ball.
- Business Intelligence/ Data mining Tools-COGNOS & SAS.
- Project Management tools MS project.
- Designing and publishing Software

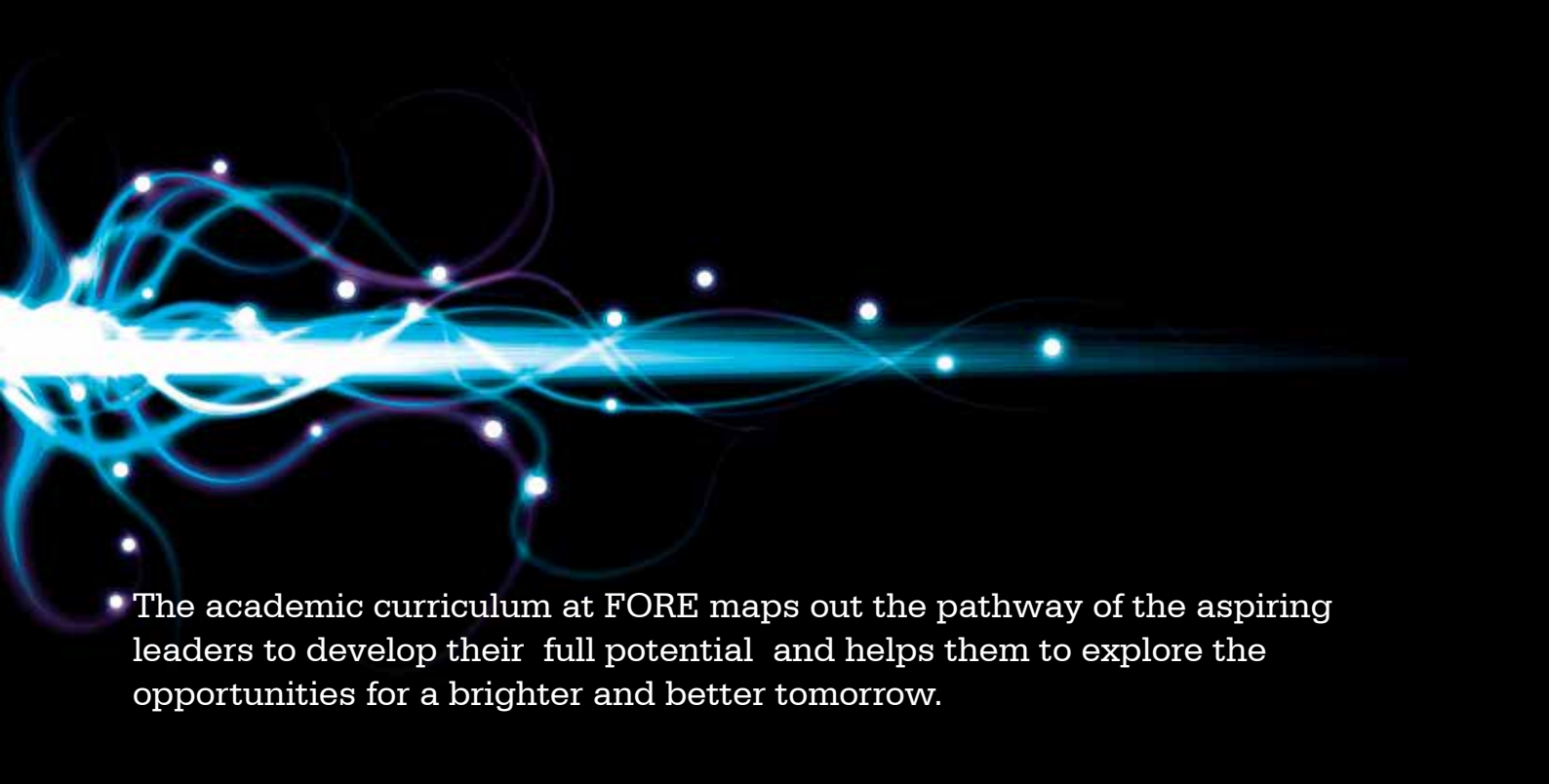
Corel Draw, Photoshop & Acrobat Writer, C++ , Visual Studio.Net, Java, MSDN Academic Alliance subscriber.

- Database package like Oracle SQL Server and My SQL.
- Software Design Tool - IBM Rational Rose for Object Oriented Unified Modelling Language (UML).
- SAP Software under University alliance Programme.
- E-learning & e-working software for academic use – Claroline.
- Microsoft Dynamics CRM.

## Infrastructure @ FORE

- Fully Air conditioned, dust free, well furnished classrooms with state of art audio-visual facilities.
- Construction of new class rooms in theatrical style with state of the art facilities.
- Air conditioned auditorium (Virajam) with seating capacity of 300 persons.
- A well furnished and very spacious fully air conditioned Conference Hall (Pragya) with state of the art audio, video facilities with a capacity to accommodate more than 100 participants/students.
- An amphitheater (Sunken Garden).
- Leased hostel facility available.
- Subsidized canteen facilities.
- Reprographics, Fax, STD/ISD and Internet facilities.





- The academic curriculum at FORE maps out the pathway of the aspiring leaders to develop their full potential and helps them to explore the opportunities for a brighter and better tomorrow.

## ACADEMIC PROGRAM (PGDM)

### Two Year Full Time Post Graduate Diploma in Management

The program is designed to help future managers follow a multi fold approach to operate successfully in the corporate environment.

#### Objectives

- To have comprehensive understanding of the corporate world.
- To acquire conceptual and analytical abilities required for effective decision making.
- To integrate the theoretical knowledge with the practical aspects of organizational settings and techniques of management.
- To evolve with the dynamic and complex working environment.

### Two Year Full Time Post Graduate Diploma in Management – International Business (IB)

The program aims at preparing students to take up careers in corporate and family businesses engaged in international business operations.

#### Objectives

- To provide a thorough grounding in the conceptual framework of management theory, in the skills appropriate to managerial practice, as well as in the essential issues in international business operations.
- To prepare the students for working in a competitive global environment enabling them to face confidently the pressures and challenges of the new millennium.

### Academic Calendar of PGDM and PGDM-IB Programs

First Year	Term I, II, III June – March	Foundation Courses, Core Courses
	April-June	Summer Internship
Second Year	Term IV, V, VI June – February	Core Courses, Elective Courses

## International Immersion Program

International Immersion Program is a part of the full time course curriculum after Term-III for students to have an exposure of international business scenario.

# MARKETING



## Prof. Anupam Narula

Area Head- Marketing

FORE's Marketing Area offers a range of courses that equips students with the basic concepts as well as in-depth knowledge of each specialized area of marketing. Through teaching, research and Management Development Programs, marketing faculty are continuously reinventing the knowledge and understanding of various aspects of this field so that students can develop consumer focus, create value delivery, build market efficiency and improve marketing decision making.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Marketing Management-I	Marketing Management-I
Marketing Management-II	Marketing Management-II
	International Marketing Management
	Marketing Research

ELECTIVES	ELECTIVES
Consumer Behaviour	Consumer Behaviour
Services Marketing	Services Marketing
Sales & Distribution Management	Sales & Distribution Management
Advanced Marketing Research	Advanced Marketing Research
Strategic Brand Management	Strategic Brand Management
B2B Marketing	B2B Marketing
Rural Marketing	Rural Marketing
Customer Relationship Management	Customer Relationship Management
Retail Management	Retail Management
Integrated Marketing Communication	Integrated Marketing Communication
Digital Marketing	Digital Marketing



## Faculty

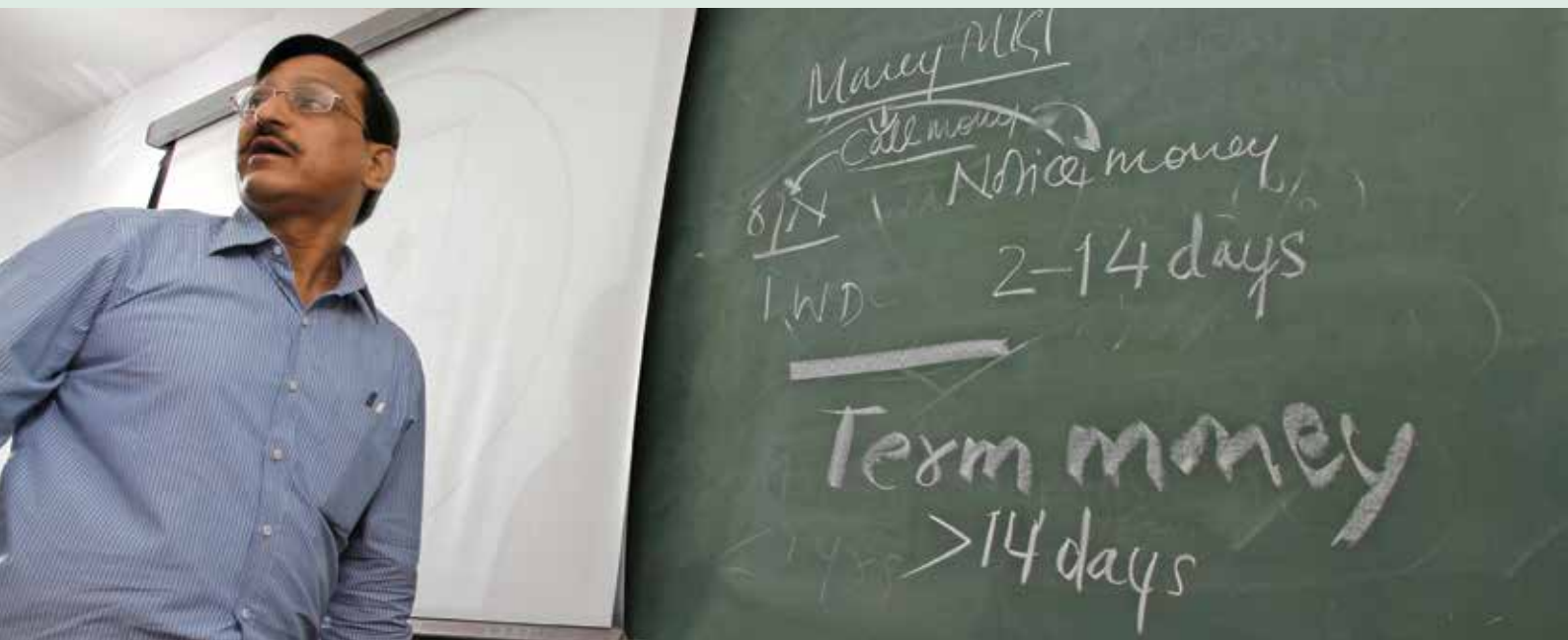
### Full-Time

- **Dr. Jitendra K. Das (Director)**  
*B.Tech. (Chemical Engg.), IIT Delhi; M.Tech. (Management and Systems), IIT Delhi and Ph.D., University of Toronto.*  
Experience: Over 30 years.
- **Prof. Freda Joseph Swaminathan**  
*PGDM, IIM Ahmedabad; MS-Communications, Illinois State University, USA.*  
Experience: Over 34 years.
- **Prof. Anupam Narula**  
*B.Sc.; M.A. (Economics); PGDBM (Marketing); Ph.D.*  
Experience: Over 15 years.
- **Prof. Qazi Asif Zameer**  
*B.E. (Mechanical), Delhi College of Engg.; MBA; Ph.D.*  
Experience: Over 24 years.
- **Prof. D. K. Batra**  
*B.Tech.; MBA, FMS; Ph.D.; UNDP Research Fellow, Fellow at FIT NY Univ. of N. Y. (USA).*  
Experience: Over 21 Years (On long leave).

### Visiting

- **Prof. Bhalender Singh Nayyar**  
*B.E. (Mech.), M.S. University of Baroda; Post Graduate in Business Management, IIM Calcutta.*
- **Prof. Jayshree M. Sundar**  
*B.A. (Hons.) Mumbai University; MBA, Jamnalal Bajaj Institute of Management.*
- **Prof. A. Talapatra**  
*Bachelor's Degree in Economics; MBA from XLRI, Jamshedpur.*
- **Prof. Hitesh Manocha**  
*B.E. (Mech. Engg.), Delhi University; PGDM, IIM-A.*
- **Prof. Shailaja Vij Manocha**  
*B.Sc. (Hons), Delhi University; PGDM, IMT Ghaziabad.*
- **Prof. Chetan Marwah**  
*B.A. (Economics Honours), Delhi University; MBA-Business School Lausanne.*
- **Prof. O. P. Wali**  
*M.A. (Rural Management); Ph.D. Jamia Millia Islamia, University.*
- **Prof. Sandeep Dutta**  
*B.Com. (H); M.B.A., Delhi University.*
- **Prof. Sohail Razzak**  
*B.E. (Electronics); M.B.A., XLRI.*

# FINANCE



## Prof. Vinay Dutta

*Area Head- Finance*

Finance has always been one of the quintessential subjects offered at B-Schools. At FORE, finance curriculum is especially designed to provide students with a combination of astute financial knowledge and its applications in the real world business situations. Finance courses are updated on regular basis to incorporate the latest developments in the area of corporate and personal finance. At FORE, we offer variety of finance courses such as financial accounting, management accounting, corporate finance, risk management and financial derivatives, security research and portfolio management, merchant banking, behavioral finance, personal wealth management, merger and acquisition, project finance, management of financial services etc. to cater to the needs of corporate finance function. FORE boasts of the highly experienced finance faculty who mentor the students with enriched knowledge of the financial and the business world. This knowledge is complemented with a thorough understanding of the financial decision making process in the corporate world through regular industry interactions.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Financial Accounting	Financial Accounting
Management Accounting	Corporate Finance
Corporate Finance	International Corporate Finance
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Management of Commercial Banks	Management of Commercial Banks
Security Research & Portfolio Management	Security Research & Portfolio Management
Risk Management & Financial Derivatives	Risk Management & Financial Derivatives
Personal Wealth Management	Personal Wealth Management
Management of Financial Services	Management of Financial Services
Project Appraisal and Financing	Project Appraisal and Financing
Merchant Banking	Merchant Banking
Corporate Restructuring: Mergers & Acquisitions	Corporate Restructuring: Mergers & Acquisitions, Foreign Exchange Risk Management





## Faculty

### Full-Time

- **Prof. Vinay Dutta**  
CAIIB; M.Com.; PG Dip. in IRPM.  
Experience: Over 28 years.
- **Prof. Ambrish Gupta**  
M.Com.; FCA; Ph.D.  
Experience: Over 29 years.
- **Prof. Kanhaiya Singh**  
M.Com.; M.A. (Eco); CAIIB; Ph.D.  
Experience: Over 40 years.
- **Prof. Himanshu Joshi**  
MBA (Finance); Ph.D.  
Experience: Over 11 years.
- **Prof. Shalini Kalra Sahi**  
MBE, University of Delhi; M.Phil. (Business Economics)- University of Delhi; Fellow (FPM- Doctoral Level), MDI Gurgaon.  
Experience: Over 5 years.

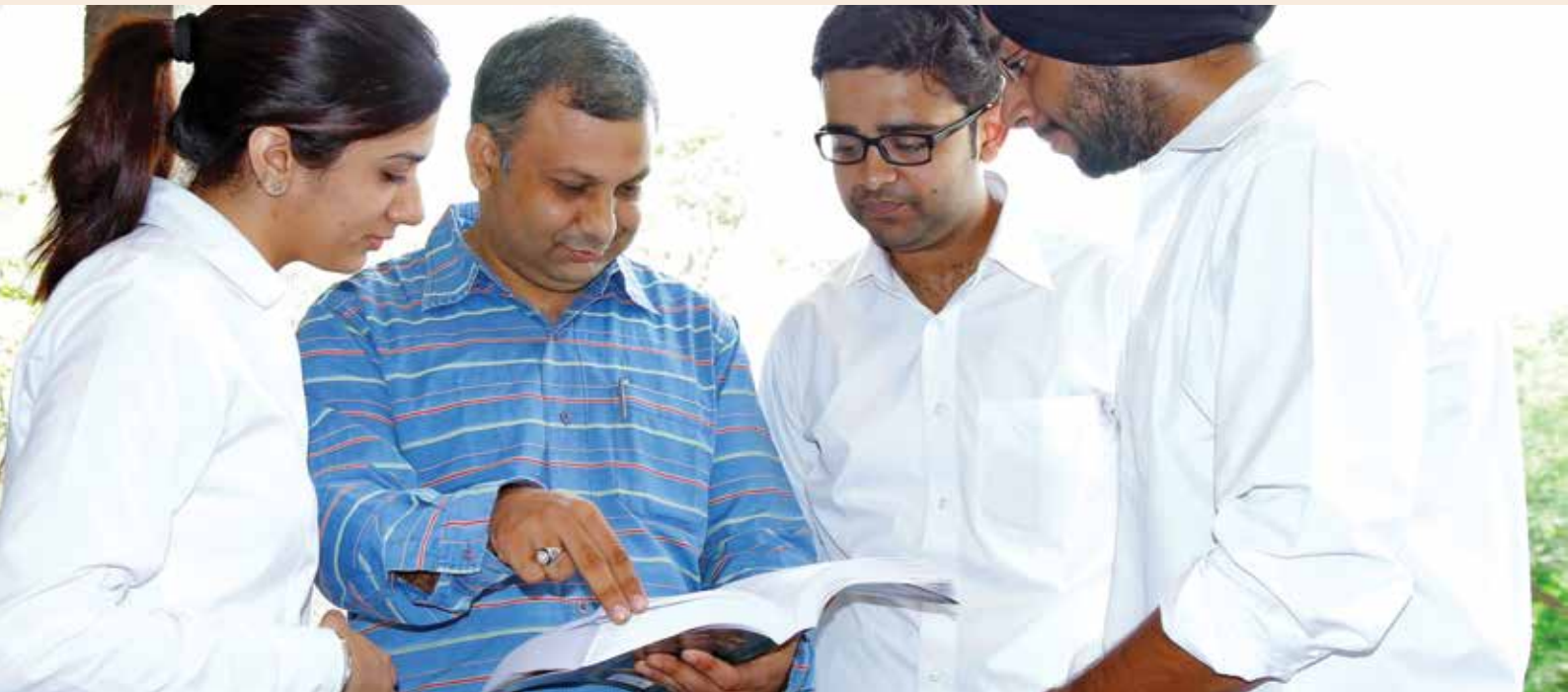
- **Prof. Vandana Gupta**  
PGDM, IIM Ahmedabad.  
Experience: Over 22 years.

### Visiting

- **Prof. Sandeep Goel**  
Ph.D. (Finance; Ph.D. (Accounting) – FMS; M.Com (Finance) Dept. of Commerce; B.Com. (H) SRCC, Delhi University
- **Prof. Vibha Jain**  
Ph.D., M.Phil., M.Com., B.Com. (Delhi University)
- **Prof. S.K. Chaudhuri**  
Ph.D. (Finance) University of Calcutta; M.Phil. (Accounting & Finance) Delhi University, MA (Eco); B.Sc. (Physics)

- **Prof. K.K. Vohra,**  
B.A. (Hons); ICWA; ICS; IAM; Fellow BIM (London)
- **Prof. Amit Bagga**  
B.Com. (Hons); M.Com., DU; CA, ICAI
- **Prof. Ruchi Chugh**  
B.Com. (Hons), Delhi University; PGDM, FORE School of Management, 2001
- **Prof. Vivek Bhatia**  
B.Com., Delhi University; Master in Finance & Control (MFC), Punjab University  
CFA, ICFAI
- **Prof. Kriti Bhaswar Singh**  
MCOM, MBA, Pursuing Ph.D.

# QUANTITATIVE TECHNIQUES AND OPERATIONS MANAGEMENT



## Prof. Hitesh Arora

Area Head- Quantitative Techniques and Operations Management

FORE provides a curriculum and pedagogy designed to address the current changes in operations pertaining to the global business environment. It not only deals with the application of statistical, operations research and systems analysis methods to problems in operations management but also the uses, difficulties and limitations of such applications. Operations include transforming inputs to outputs by adding value at each stage. An experienced faculty sharing years of industrial experience helps the young and energetic students to gain a good perspective of trends and changes. It equips them to deal with complex managerial situations by using information processing and analytical modeling.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Decision Making Models	Quantitative Methods
Business Statistics	Decision Making Models
Operations Management	Production & Operations Management
Business Research Methods	
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Total Quality Management	Total Quality Management
Project Management	Project Management
Advanced Statistical Methods	Advanced Statistical Methods
Supply Chain Management	Supply Chain Management
Advanced Operations Management	Advanced Operations Management
Six Sigma	Six Sigma
Operations Strategy	Operations Strategy



## Faculty

### Full-Time

- **Prof. Upendra Kachru**  
*B.E. (Met.) NIT-Durgapur; MBA-Univ. of Illinois, USA.*  
Experience: Over 40 years.
- **Prof. Hitesh Arora**  
*Ph.D., University of Delhi.*  
Experience: Over 14 years.
- **Prof. Sumeet Kaur**  
*M.Sc. (Gold Medalist); M.Phil.; Ph.D.*  
Experience: Over 6 years.
- **Prof. Mohita G. Sharma**  
*B.Tech. (Electrical), IIT-BHU; MBA, IIFT; FPM-IIM, Lucknow.*  
Experience: 17 years.
- **Prof. Neeta Gupta**  
*B.E., IIT Roorkee; MBA.*  
Experience: Over 23 years.
- **Prof. Gopal Kumar**  
*B.Tech(Electrical), GKV Haridwar; M.Tech(Indl), IIT Kharagpur; Ph.D. (Indl) - thesis submitted, IIT Kharagpur.*

### Visiting

- **Prof. O. P. Wali**  
*M.A. (Rural Management), Ph.D., JAMIA Millia Islamia University.*
- **Col. Naresh Bana**  
*F.I.E, B.Tech. (Civil Engg) CME,Pune; PG Dip. In Construction Mgt., NICMAR; MBA, IGNOU; Qualified Chartered Civil Engineer & Fellow of Institution of Engineers (India).*
- **Lt. Gen. D.V. Kalra**  
*PVSM; AVSM; M.Sc. in Defence Studies, Madras Univ.; M.A. in Pol. Sc.; Masters in Material Management including technical qualifications from the UK.*
- **Prof. Ravi Shankar**  
*B.E. (Mech.); M.Tech. (Indl.Engg.), MBA (Systems & Operations Mgt.); Ph.D., IIT Delhi.*

# ORGANIZATIONAL BEHAVIOR & HUMAN RESOURCE MANAGEMENT



## Prof. Sanghamitra Buddhapriya

*Area Head - Organizational Behaviour and Human Resource Management*

Human Resource Management as a managerial function is gaining increasing attention in today's rapidly changing and uncertain business environment. Its strategic importance has been recognized to a great extent. Keeping this in mind, FORE School of Management offers various courses that deal with Organizational Behavior and Human Resource Management. The courses are designed and updated after taking input from leading HR practitioners. The essence of these courses lie in the fact that the students are made to work on numerous projects, case studies and role plays which equip them with the competencies and skills required to manage Human Resources effectively.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Human Behaviour in Organization	Human Behaviour in Organization
Managerial Communication	Managerial Communication
Human Resource Management	Cross Culture & Diversity Management
Advanced Communication & Analysis	Negotiation Skills
Organisational Design & Change	
Interpersonal Skills	
Business Ethics	
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Personnel Management & Industrial Relations	Personnel Management & Industrial Relations
Competency Mapping	Competency Mapping
Training & Development	Training & Development
Personal Growth Lab	Personal Growth Lab
Performance & Compensation Management	Performance & Compensation Management
Strategic HRM	Strategic HRM
Labour Legislations	Labour Legislations
Negotiation Skills	Effective Leadership Communication
Effective Leadership Communication	Effective business Communication through Theatre Technique
Written Analysis & Communication	Written Analysis & Communication
Effective Business Communication through Theatre Technique	



## Faculty

### Full-Time

- Prof. R. P. Billimoria**  
*B.Sc. (Hons); Nuffield Fellow (Social Sciences) Birmingham University, UK; Fellow, Institute of Directors, UK; Chartered Fellow, Chartered Institute of Personnel and Development, UK; Fellow, National Institute of Personnel Management and Fellow, AIMA.*  
 Experience: Over 42 years.
- Prof. Sanghamitra Buddhapriya**  
*Ph.D., FMS - Delhi University; Post-Doctoral, McMaster University, Canada.*  
 Experience: Over 17 years.
- Prof. Anita Tripathy Lal**  
*Ph.D., IIT-Kanpur.*  
 Experience: Over 17 years.
- Prof. Neeraj Kumar**  
*B.Sc.; PGD in Social & Labour Welfare, PGDM (Gold Medalist).*  
 Experience: Over 31 years.
- Prof. Reeta Raina**  
*M.Phil. (Eng. Litt.); Ph.D. (Orgl. Communication).*  
 Experience: Over 25 years.
- Prof. Neetu Jain**  
*M.Sc. (Chem.); MBA; Ph.D., Banasthali.*  
 Experience: 13 years.
- Prof. Prachi Bhatt**  
*MHRM, (Gold Medalist); Ph.D., MLSU.*  
 Experience: Over 6 years.

### Visiting

- Prof. Yasho V. Verma**  
*Engineering Graduate with Post Graduation in Business Administration and Ph.D. in the area of Organizational Behaviour from IIT, Kharagpur.*
- Prof. Y.N. Kaushal**  
*MBA, IIM Ahmedabad.*
- Prof. Naveen Coomar**  
*B.Sc. (Phy. Hons.), Ranchi University; LLB, Ranchi University; PG Diploma in Social Welfare (IISWBM), Calcutta University; MBA, Leeds University, UK.*
- Prof. O. P. Khetan**  
*M.Tech., IIT-Kharagpur.*
- Prof. Jitender Kumar Chaudhary**  
*B.A. (Pol.Sc. - Hons.), Delhi University; Bachelor of Law, Delhi University; Post Graduate in Pol.Sc., Delhi University; PGDBM (HR & Mktg), XLRI.*
- Prof. Siddhartha Sharma**  
*Bachelor of Financial & Investment Analysis, Delhi University; Certified practitioner of Neuro-Linguistics Programming, American Board of NLP; Certified M.P of Hypnosis, American Board of Hypnotherapy.*
- Prof. Siva Subramanian**  
*Masters in Social Work; MBA.*
- Prof. Sudeep Sharma**  
*B.E.(Mech.), M.P.Technical University; Masters in HRM, IIT, Kharagpur; M.Sc.(Industrial relations & Organizational Behavior); London School of Economics and Political Science, London; M.S. in Business Administration (Organizational Behavior. Currently fourth year doctoral student in Organizational Behavior at Olin Business School, Washington University in St. Louis.*

# INTERNATIONAL BUSINESS



## Prof. Ravikesh Srivastava

*Area Head - International Business*

Multinational operations are becoming a standard feature of most businesses. Companies maintain workforce abroad, deal with international suppliers, vendors and compete with international players even at home.

Keeping in view this global business trend, PGDM (International Business) Program at FORE was launched in the year 2007 with the aim of creating opportunities for prospective students seeking careers in corporate and family business engaged in International Business operations.

The thrust of PGDM (IB) is on learning organizational dynamics in the context of global business environment. This would help the students to focus on acquiring skills to adopt internationally benchmarked decision making tools and implementation practices.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
	Global Business Environment
	Trade Logistics
	International Trade Procedure & Documentation
	WTO and International Trade Policies
	Regional Trade Blocks
	Starting an EXIM Enterprise
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Export Management	Export Marketing
Doing Business in Asia Pacific	Doing Business in Asia Pacific
Commodity Trading & Price Risk Management	Commodity Trading & Price Risk Management
WTO & International Trade Policy	Trade & Geopolitics
Starting an Exim Enterprise	Foreign Language - <i>Spanish, French</i>
Trade & Geopolitics	

## Faculty

### Full-Time

- **Prof. Ravikesh Srivastava**  
*M.Sc. (Agri. Economics); Ph.D., BHU; UGC Senior Research Fellow.*  
Experience: Over 23 years.
- **Prof. Faisal Ahmed**  
*B.Sc.(H), Geography (H); MIBM, International Business; Ph.D. Economics.*  
Experience: Over 8 years.
- **Prof. Savita Gautam**  
*PGDIT-IIFT; Ph.D. (pursuing) on WTO and Environment Issues – TERI.*  
Experience: Over 18 years (On long leave).
- **Prof. Mohit Anand**  
*Associate(A.I.I.) and Licentiate(L.I.I.) in Insurance, Insurance Institute of India. Delhi; International MBA, Reins Management School. France; Ph.D. in Management, EMYLON Business School, France.*  
Experience: Over 6 years.

### Visiting

- **Prof. R. K. Wadhwa**  
*M.A. (Economics) from Meerut University; Ph.D. (FDI - Its role in Indian Economy) Areas of specialization - International Business, International Marketing, International Trade Operations and International Trade Logistics.*
- **Prof. Soumitra Mukherjee**  
*B.Sc. (H), Economics, St. Xavier's College, University of Kolkata; B.Sc. (H), Economics, University of London; M.Phil., Economics & Finances, University of Cambridge, U.K.; M.B.A., General Management, University of Exeter, U.K.*

# INFORMATION TECHNOLOGY



## Prof. S. Chandrasekhar

*Area Head- Information Technology*

Incorporation of technological advances is critical for business success, particularly in knowledge based economy where we see the world moving in future. Keeping the above objectives in mind, we at FORE School of Management constantly strive to incorporate latest technological advances into the curriculum. The IT curriculum has been developed by involving the brightest brains in academia and industry so that students will be productive from day one.

The curriculum of Information Technology teaches management students to understand the technological environment and its impact on corporate performance and how IT can be used as a competitive edge for better performance.

We have cutting edge softwares like SAS, SAP, Advanced Simulation, Management Games, IBM Rational Rose etc., and students are expected to build competencies in latest developments. They are also encouraged to go an extra mile and write additional global certification examination in SAS, SAP and IBM Rational Rose. The content has been developed keeping the industry requirements and global standards.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Basics of IT & MIS	Information Technology in Business Trade & Industry
Network & Internet Technology in Business	E-Business & Data Security in International Environment
E-Commerce	
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Business Intelligence	Business Intelligence
Strategic Management of IT	Strategic Management of IT
Excel Based Modelling	Excel Based Modelling
Enterprise Resource Planning	Enterprise Resource Planning
Requirement Gathering & Analysis	Requirement Gathering & Analysis
Business Development in IT	Business Development in IT
Digital Marketing	Digital Marketing
IT Trends in Business	IT Trends in Business

**Intense use of in-house software for classroom teaching:** We provide our students with the most effective and latest software such as, Capstone Business Simulation, Microsoft Dynamics CRM software, Business Intelligence tools like SAS and COGNOS, ERP package-SAP (under University Alliance Program), Caroline, etc., to maximize their learning in the contemporary setting.

## Faculty

### Full-Time

- **Prof. S. Chandrasekhar**  
*B.E.; M.Tech., IIT-Kanpur; Ph.D, Georgia-USA.*  
Experience: Over 38 years.
- **Prof. V. M. Mathur**  
*M.Sc. Management Sciences (O.R.); Ph.D (BITS).*  
Experience: Over 39 years.
- **Prof. Rakhi Tripathi**  
*M.S. (Computer Science), Bowie State University, Maryland; Ph.D (IIT-Delhi).*  
Experience: Over 7 years.

### Visiting

- **Prof. Deepali Bhardwaj**  
*MBA, MDI-Gurgaon.*
- **Prof. Rajiv Madan**  
*B.E. (Electrical & Electronics), BITS Pilani; M.Tech. (Computer Application), I.I.T., Delhi.*
- **Prof. Raman Sethi**  
*B.E. (Electrical), I.I.T., Delhi; M.B.A., IIM-B.*

# ECONOMICS & BUSINESS POLICY



## Prof. Mathew Joseph

*Area Head- Economics & Business Policy*

An understanding of the economic environment is fundamental to the success of any business enterprise. The basic tools of micro and macro economics help an enterprise to draw up strategies and plan ahead to run the business with high growth and profitability. The courses in economics at FORE School of Management equip the students with a fair understanding of the domestic and international environment in which firms operate.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Managerial Economics	Business Economics
Macro Economics	International Economics
Business Environment	
Legal Aspects of Business	
<b>ELECTIVES</b>	<b>ELECTIVES</b>
New Venture Planning	New Venture Planning
International Economics & Trade	International Business Law
Corporate Governance	Corporate Governance & Social Responsibility





## Faculty

### Full-Time

- **Prof. Mathew Joseph**  
*Ph.D, University of Glasgow, UK.*  
Experience: Over 36 years.
- **Prof. Ravikesh Srivastava**  
*M.Sc. (Agri. Economics); Ph.D, BHU;*  
*UGC Senior Research Fellow.*  
Experience: Over 23 years.
- **Prof. Subhasis Bera**  
*Ph.D, JNU, Delhi.*  
Experience: Over 7 years.
- **Prof. Shalini Taneja**  
*B.Com.; M.A. (Economics); MBA (HR);*  
*M. Phil.(Economics); Ph.D (persuing).*  
Experience: Over 5 years.
- **Prof. K. L. Chawla**  
*LL.B.; PhD. (Economics)*  
Experience: Over 34 years (on long leave).

### Visiting

- **Prof. Sunil Kumar Gupta**  
*B.Com. (Hons.) Delhi University; Chartered Accountant,*  
*ICAI; Dip. in Inf. System Audit from ICAI; Dip. in Directorship*  
*from Instt. of Directors.*
- **Prof. Gagan Chhabra**  
*B.Com. (Hons.), Delhi University; LL.B; Dip. in Cyber Laws,*  
*Amity Business School.*
- **Prof. Satish Kumar Tuteja**  
*M.Com., SRCC; M.Phil, Delhi University; Ph.D, FMS; Fellow*  
*Member of ICSI, Delhi.*
- **Prof. C.V. Baxi**  
*Economics (H), M.A. (Economics), Gujarat University.*

# STRATEGIC MANAGEMENT



## Prof. Vinay Asthana

*Area Head- Strategic Management*

Strategic Management deals with some of the most fundamental issues determining the survival and performance of a firm. This is the reason why it has come to occupy the pride of place at leading business schools around the world. At FORE, we offer a range of compulsory and elective courses designed to help students apply strategic management concepts to real-life business situations. Lectures, cases, simulations, team-based projects and sessions with leading industry experts are employed to deliver a vibrant learning experience.

## Courses Offered

PGDM	PGDM (IB)
<b>CORE</b>	<b>CORE</b>
Strategic Management	International Business Strategy
<b>ELECTIVES</b>	<b>ELECTIVES</b>
Capstone Business Stimulation	Capstone Business Stimulation

## Capstone Business Simulation

In its endeavor to provide the students with an exposure to the complex real world challenges facing managers, FORE organizes a course entitled "CAPSTONE Business Simulation". This simulation program is designed to help the students synthesize and apply the learning from various functional areas and is used by leading business schools world-wide. This program recreates the turbulent industry environment and helps develop the strategic decision making capabilities of the budding managers.

## Faculty

### Full-Time

- **Prof. Vinay Asthana**  
*M.A. Economics (University of Hyderabad), UGC-NET/JRF, ICWA, FPM (IIM-Lucknow).*  
Experience – 11 years.

### Visiting

- **Prof. Sanjeevan Bajaj**  
*M.A. (Eco); LLB; Ph.D., IIM Ahmedabad.*
- **Prof. Pravin Rajpal**  
*B.Com, Calcutta University; Chartered Accountant (1985)*

# BEYOND THE CLASSROOM



## STUDENT COUNCIL ACTIVITIES

Student activities form an integral part of the curriculum at FORE. Students are encouraged to enhance their managerial and leadership skills through organizing a series of student-driven events throughout the year. This gives them real-time experience of interacting with corporate and working in teams, planning and controlling budgets, managing events, time-management and developing overall decision-making skills.

Details of the diverse activities organized by members of student council during the last academic year are:

### 'ANTAR' IN SERVICE TO THE COMMUNITY

FORE believes that students must be good citizens and play a responsible role in society. Some of the activities of team Antar include:

- **AASHAYEIN**

The event AASHAYEIN was organized by Team ANTAR in association with SALAAM BAALAK TRUST on 9th October 2011 with the objective of creating awareness on education among under privileged children and to motivate them to go for schooling.

- **SANRAKSHAN**

The plantation drive-'SANRAKSHAN' was initiated in the year 2011 by

team ANTAR, in institutions/Schools in the Qutub Institutional Area, New Delhi on 3rd December 2011.

- **VASTRASAMMAN**

Team ANTAR collected 600 kg of usable clothes, as against 400 kg collected during 2010-11, from students and faculty members. These clothes were handed over to an NGO GOONJ on 7th January 2012 for onward distribution to needy person.

- **ABHIWAADAN**

The event was organized in association with HELPAGE India on 30th January 2012 to honour senior citizens from Old Age Homes. The event was attended by about 30-40 senior citizens.

### CORPORATE INTERACTION DIVISION (CID)

CID is intended to be the face of the institute to the industry. It aims at bridging the gap between the academia and the corporate world by organizing seminars, conferences and workshops. Students organize weekly sessions to gain experiential learning through Anubhuti – a forum under the aegis of CID that regularly invites senior corporate professionals and leaders to share their practical business experiences with students. During the year 2011-12 CID invited prominent speakers and successfully hosted two conclaves – Confluence (Topic of Discussion: Adaptability-the New Competitive Advantage) on 25

August 2011 and H.R. Conclave on 10 October 2011. Team CID also hosted the event Kurukshetra under FORE's Annual Management Fest – Genesis 2011 held on 11-12 November 2011. In all, nineteen speakers shared their views on diverse topics with students. Some of the prominent speakers invited include CEO at SBM Swiss Business Makers GmbH, Switzerland – Country Head, PT. Akrya International; Senior Director, Philips Electronics India; CEO, Prospect; Director-Corporate, HR LancoInfraTech Ltd.; General Manager-Forex, Thomas Cook India Ltd.; Director General, Comptroller and Auditor General of India and President and Country Head, Strategic Initiatives, Government & Advisory at Yes Bank.

### FORE ALUMNI NETWORK

FORE Alumni network (FAN) acts as the linking bridge between the past and the present, endeavoring to build a better future. It connects a community of more than 5000+ strong FORE family present globally.

FAN calls upon the esteemed alumni to come forward and connect to their alma mater- the place that they were once a part of, never felt like leaving. The association thereby provides a platform to not just merely give back but get back to their institution, their own place in any way their present situations allow to. To strengthen this link over batches, FAN arranges various activities to ensure interaction



with the alumni members on various occasions that can help the students to know the real corporate world practices.

## **FORE Career Division (FCD)**

FCD coordinates and manages the placement drive at FORE. FCD entitles students to have a corporate exposure; where in there is 1% knowledge and 99% application. The committee aims towards identifying the employee needs of the Corporate and matching them with the credentials of the students at FORE, through a series of planned processes, communications and activities.

## **FORE Connect**

It is a forum which has been conceived with an aim of developing a mutually beneficial relationship with the students at FORE and also with others including the prospective students. With the core mission of connecting FORE with the outside world, FORE Connect utilizes important social media like Facebook, Twitter, YouTube and other online forums/communities.

## **FORE ECONOMY FORUM**

It provides a common knowledge – sharing platform to students at FORE. FOREians can share, analyze & apply their valuable thoughts and get updated on various current business happenings so that they become capable of effectively facing the competitive business world. Besides organizing weekly discussion meet, it also organizes various activities such as presentations, Online Games (FUN-DA-MENTAL), quizzes, Debates (D-BAIT), Sector/industry analysis and GDs.

## **GENESIS**

Living up to their age old reputation of gracefulness blended with intellect, FOREians make sure that all roads lead to FORE when Genesis, the Annual Management Festival, commences. It is a highlight in the calendar of all the B-schools and also trademark event for FORE school of management.

The spirit of the festival essentially lies in the conviction that management is the mainstay for every person today.

GENESIS is thus an endeavour to promote the true spirit of management through a plethora of brain stimulating activities and competitions which attract the best of students from across the country. It serves as a platform to students by providing space for mental activity ranging from the expected to the eccentric. It provides a platform for the students of FORE to interact with other B Schools students across the country. The event comprises of strategic simulation and the cultural activities. Also various eminent personalities from the corporate world are invited to interact with and groom the upcoming managers and entrepreneurs, through various events held throughout GENESIS.

## **THINK TANK**

A team that enriches learning by conducting various inter and intra college events, debates etc. in each functional area of management. The team conducts events such as Ad-age which is a marketing event challenging student's knowledge about brands, advertisements and encouraging their creative ad-making ideas.

## **NEXUS**

Team Nexus is responsible for organizing a national level annual and highly reputed management festival, "Genesis", open for participation to all B-School students, at FORE every year. Students from B Schools participate in debates, management games, case analysis, competitions, etc. During Genesis 2011 teams from well known Institutes viz. IMT Ghaizbad, IMI, New Delhi, MDI, Gurgaon, IIM, Lucknow, IIT Delhi, WE School, Bangalore, Christ University, Bangalore, etc. participated in the event.

Nexus team also organised Fresher's welcome party with the theme of "Angels and Demons" for the new incoming batches of FMG 20/IMG 5 on 16 July 2011 and Farewell for the outgoing batches FMG 19/IMG4 on 14 February 2012.

## **FORE SPORTS AND CULTURAL DIVISION (FSD)**

The FORE Sports and Cultural Division (FSD) aims to help students achieve

excellence by re-energizing them during their stressful life at campus by organizing various sports and cultural events throughout the year. In collaboration with SPIC MACAY team FSD hosted two events "Bharatnatyam" by renowned artist Ms Lavanya Ananth and a classical instrumental performance by world renowned artist Pt. Vishwa Mohan Bhatt ji on 27th September 2011 and 20th January 2012 respectively. These performances were thoroughly enjoyed and appreciated by students as well as the faculty members.

In addition to above, FSD team is actively involved in organizing various intra and inter sports events at FORE to inculcate sporting spirit among students. During the year team FSD organized Chess Tournament, Table Tennis, Football, badminton and Rangoli Making, Poster Making competition at FORE Campus. Super 8, the intra-college cricket tournament organized was a roaring success. It saw participation from sixteen teams comprising of eight members each competing for the trophy.

## **FORETech**

Team FORETech provides a podium for interaction and networking among the students. The team wishes to organize various online events including IT awareness seminars, movie making, Quizzomania etc. This team is also responsible for designing, developing and submitting ready to display contents on LCD at FORE. A new event "Q Factor – Theme Based Quiz Competition" has been organized by FORETech during the academic year 2011-2012.

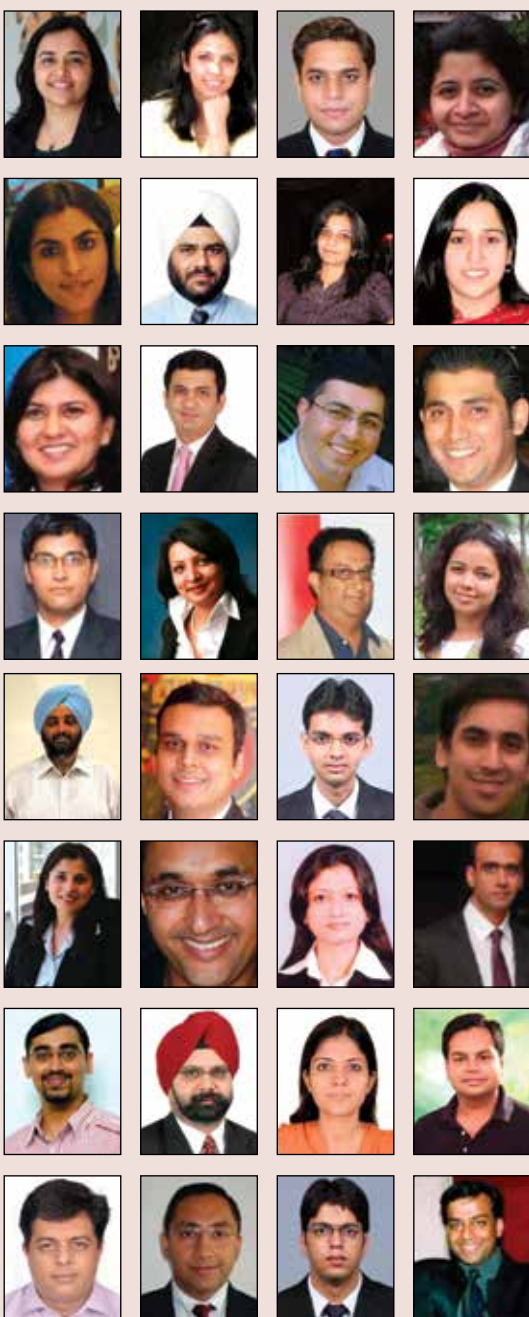
## **FOREWord**

FOREWord is the editorial board of FORE School of Management. FOREWord is a diarist of all the events happening at FSM. It comes out with the bi-annual newsletter – FOREPrints and organizes various literary events like vocabulary quizzes, debates, article-writing competitions, extempore etc. It aims at bringing out the literary genius in every student through various literary events.

# ENABLING PROGRESS

The glittering alumni of FORE have been the people who have set benchmarks par excellence in the field of business and management. FORE has a vibrant network of over 5000 alumni, and many of them holding senior positions in reputed companies like Airtel, Barclays, IBM, Oracle, HSBC, Vodafone, Michael Page International, Capgemini, Google and Darashaw etc. Our alumni are actively involved in mentoring the current students at FORE either through informal chat sessions, briefing sessions on specific industries or guest lectures.

## FORE ALUMNI



FORE has a proud community of more than 5000 eminent professionals cutting across global divides. The eminent alumni base harboured at FORE has been quintessential strength. Alumni have forayed into highly diverse sectors. From financial service companies such as Darashaw and Deloitte to Public Sector units such as IFFCO TOKIO, SBI, Indian Oil etc., FOREians have made a mark in all sectors. Moreover, FORE has also produced many accomplished entrepreneurs. Success is a journey, not a destination and each foreian who has passed out of FORE speaks volumes about the successful journey he/she has had so far.

### **Mr. Nikhil Dubey**

*Director – Investment Banking Division  
Barclays Capital*

“FORE has consistently provided well rounded professionals to the industry, with an aptitude and attitude to match. Today I see a lot of Foreians in leadership position across sectors - be it Finance, FMCG, Consulting, Hospitality, Infrastructure to name a few - which I believe is a truly remarkable achievement and the one that best demonstrates a growing influence of FORE as a provider of high class talent to the industry.”

### **Mr. Ritesh Chopra**

*Director  
Capgemini Consulting India*

“FORE School has played a critical role in helping me achieve my career goals. Well designed curriculum, experienced faculty and a great learning environment at FORE are the ingredients of a strong foundation for a management career.”

### **Mr. Ritesh Babbar**

*Head – Nike Factory Stores  
Nike India*

FORE embodies “Change is the only constant”. FORE for me stands for FRESH(ideas), ORIGINAL(approach), REDISCOVER(Convention) and EXPLORE(the unknown) - From Faculty to Fraternity, From Methodology to Outlook and From Induction to Culmination- everything here is refreshing and gives you the edge of being able to look at things differently.

I wish many more would experience this movement of Change – Good luck and keep “Changing”!

# A SNAPSHOT OF DISTINGUISHED FORE ALUMNI

 <p><b>Mr. Alok Kr. Sahoo</b> Head – Risk Scoring &amp; Pricing Standard Chartered Bank</p>	 <p><b>Mr. Sajith Sivanandan</b> Country Head, Malaysia Google</p>	 <p><b>Mr. Sanchita Mukherji</b> Vice President HSBC</p>	 <p><b>Mr. Vivek Malhotra</b> AVP-Marketing Idea Cellular</p>
 <p><b>Ms. Tulika Tripathy</b> Managing Director Michael Page International</p>	 <p><b>Mr. Dhruv Bhagat</b> CEO Bharti Airtel Limited</p>	 <p><b>Ms. Vandana Sharma</b> VP-Global Business Transformation American Express</p>	 <p><b>Ms. Priya Batra</b> DGM - Marketing Vodafone</p>
 <p><b>Mr. Sandeep Singh Bindra</b> Consultant – Enterprise Risk Services</p>	 <p><b>Mr. Nitesh Priyadarshi</b> Director, CMI Unilever</p>	 <p><b>Mr. Pushkin Shailen</b> Service Delivery Leader Genpact</p>	 <p><b>Mr. Gautam Midha</b> United Arab Emirates – Pre Sales Technology Consultant</p>
 <p><b>Mr. Nikhil Dubey</b> Director-investment banking Barclays Capital</p>	 <p><b>Mr. Sambit Misra</b> Marketing Head- Large Format Printing Division</p>	 <p><b>Mr. Rajneesh Chopra</b> Vice President Amway India Ltd.</p>	 <p><b>Ms. Neha Gupta</b> Director - India/ Middle East/ Africa Boeing International Corporation</p>
 <p><b>Mr. Jasbir Kochar</b> Head Compensation Mgt. Tata Steel</p>	 <p><b>Mr. Ritesh Babbar</b> Head-Strategic Account Sales NIKE</p>	 <p><b>Mr. Vineet Kohli</b> President - Marketing BHP Billiton</p>	 <p><b>Ms. Reema Mehta</b> Vice President Bank of America</p>
 <p><b>Mr. Ishu Bhasin</b> Brand Manager</p>	 <p><b>Mr. Rohit Wadhwa</b> Head-Active Advisory Service</p>	 <p><b>Mr. Ashish Puri</b> Head Talent Ac</p>	 <p><b>Ms. Vandana Dhawan</b> Associate Director</p>
 <p><b>Ms. Simmu Jindal</b> Managing Director Jindal Saw</p>	 <p><b>Mr. Navdeep Singh Chopra</b> Vice President, Head (N &amp; E) Citigroup Global Markets</p>	 <p><b>Mr. Sudhir Kumar</b> Head HR Connections</p>	 <p><b>Mr. Rahul Tondon</b> Director Sales Oracle India</p>
 <p><b>Mr. Manish Gurbuxani</b> Head of Knowledge Services</p>	 <p><b>Mr. Ranjit Nair</b> Managing Director – Marketing &amp; Strategic Solutions</p>	 <p><b>Mr. Ritesh Chopra</b> Director India Lead Capgemini Consulting India</p>	 <p><b>Ms. Namrata Bhattacharyya</b> Competency Leader HCL Technologies</p>



Recipient of the Distinguished Alumni Award for Public Contribution - Ms. Anjum Chopra (Former Captain Indian Women Cricket Team)



Recipient of the Distinguished Alumni Award for Entrepreneurship - Mr. Sanjiv Bajaj (Managing Director, Bajaj Capital)

## FORE ALUMNI

### Mr. Pramit J. Nathan

Founder  
Idea to Impact

### Ms. Anjali Amar

DGM  
IBM Global Services India

### Mr. Sanjiv Bajaj

Managing Director  
Bajaj Capital

### Mr. Manish Arora

Country Director - EPM  
Oracle India

### Mr. Neeraj Tomar

Senior Vice President  
Jones Lang LaSalle

### Mr. Gaurav Mehta

Assistant Vice President  
HSBC

### Mr. Manoj Jain

VP & Geo Head  
Birlasoft (India) Limited

### Mr. Prasanjeet D Baruah

Vice President - Marketing  
The Oberoi Group

### Mr. Manu Bhalla

Director - Business Operations  
Giga Soft Systems Pvt. Ltd.

### Mr. Puneet Malhotra

Leadership and Sales Hiring Head  
HCL Technologies

### Mr. Siddharth Oswal

Founder  
NLP Captcha.com

### Mr. Shubendu Kumar

Head – Talent Development &  
Nurturing  
Viom Networks Ltd.

### Mr. Sachin Jain

Sr. Associate Director  
Head – Investment Advisory – North  
Standard Chartered Bank

### Ms. Ratika Mittal

Sr. Vice President  
CITI Bank

### Mr. Rajesh Mehta

Founder Director  
Blue Water Solutions

### Ms. Shakuntala Basu

Manager  
Accenture Business Consulting (India)

### Ms. Smriti Jhunjunwala

Managing Director  
Resource Creator Pvt. Ltd.

### Mr. Athar Haque

Co-Founder & President  
eHealth-Care Foundation

### Mr. Ashit Ranjan

VP – HR  
Teconova India Pvt. Ltd.

### Mr. Ranjan Mohanty

CEO  
D'marketpreneurz

### Mr. Vivel Bhojwani

CIO  
FIOS Data Check Asia Ovt. Ltd.

### Mr. Bishwapriyo Chakraborty

Associate Director – FIN & Strategy  
Corporate Executive Board

### Ms. Akshika Jain

Brand Director – Indonesia  
McCann Worldgroup

### Mr. Mohit Daswani

Vice President  
Credit Agricole CIB

### Mr. Ritesh Varma

GM  
Newgen

### Mr. Pratyaksh Panwar

Assistant Vice President  
HSBC

### Mr. Rishi Rana Bahrdwaj

Executive Producer & Director  
ESP India

### Ms. Anjum Chopra

Former Captain Indian Women  
Cricket Team

# CORPORATE INTERFACE



At FORE, it is our endeavor to facilitate the exchange of knowledge between the students and the industry. Bridging the gap between the academics and the corporate world is something of utmost importance to us. Our long associations with some of the big names in the Corporate world give the students at FORE an advantage to have a better understanding of issues and challenges that await them in the industry. These mutually beneficial associations are nurtured and strengthened in various ways.

## Live projects

Live projects are an integral part of the academic curriculum at FORE. Both summer and live projects with organizations provide students a better understanding of the company's operations; this ultimately enhances the adaptability of students at large.

## Summer Internship Program

Summer Internship Program (SIP) is a crucial part of the academic curriculum for the students of PGDM and PGDM-IB at FORE. SIP is a full time engagement of the students with a corporate establishment for a period of 8 weeks in the months of April – May every year. It enables the companies to outsource their short term projects and other research activities to the young, knowledgeable and motivated minds fresh from Business Schools.

## Corporate Interaction Sessions and Events

Student empowerment is the key feature of life at FORE School of Management. Corporate interaction being a very

integral part of the curriculum, a large platform is provided to the students through a whole gamut of events round the year. The students are exposed to the weekly guest lectures (Anubhuti), panel discussions, conferences, workshops with the best brains in the industry. Conclaves and Summits covering the burning issues in various disciplines of management give the students an opportunity to explore the world beyond books.

## Placement Activities

FORE provides a premium campus for placements where companies are invited to hire students from various specializations, both fresher and with work experience. Potential employers are able to undertake on-campus recruitment through a streamlined process of registrations, pre-placement talks (PPTs) and final selection. Understanding the significance of using the right aptitude and knowledge skill-sets for the right task, the Placement Team at FORE seeks to provide corporate and students the best opportunities and a conducive environment for selection process.

## MDPs – Management Development Programs

FSM has been a forerunner in design and delivery of Management Development Programs in terms of numbers, variety, reach and relevance. MDPs are designed with an appropriate blend of conceptual knowledge and experiential learning to boost performance and efficiency in organizations across all sectors. In-house company programs are customized to suit the specific needs of the organizations. This task is accomplished by the highly qualified and experienced faculty at FORE.



# FORE CORPORATE SPEAK

**Mr. Anurag Dhawan**, General Manager- Human Resources, UB GROUP said, *"FORE helps students in developing the attitude and skills required for becoming great leaders. The reason we go to FORE is because they always successfully meet our requirements by providing management trainees with excellent team skills and leadership qualities."*

According to the **General Manager of Marketing**, Daikin Air-conditioning India Pvt. Ltd., *"FORE has been at the forefront of delivering quality exposure coupled with functional knowledge to students that empowers them to be solution oriented at every step. And a focus on overall development helps students become true intellectual capital for their employer."*

**Ms. Gunjan Swarup**, Manager-HR – North at Asian Paints believes, *"Being one of the regular recruiters at FORE, I have had extensive interaction with both the faculty and students. It is extremely encouraging to see the high level of business leadership and intellectual curiosity which the students demonstrate. The talent at FORE comes with the right set of skills, attitude and values enabling them to take on the challenges of the dynamic business world right from the start. Due credit to the faculty and curriculum for shaping these bright individuals. Wish them all the best in their career endeavours."*

As per **Mr. Manish Arora**, Regional Head- North and East India Applications at ORACLE, *"FORE has played a very important role in building my career. Passing out from FORE helped me expand my mental horizon tremendously and also helped me position myself better in the market."*

THOMAS COOK 's Associate Vice President, **Mr. Prashant Narayan** adds that, *"FORE lays emphasis on the overall development of its students with equal importance being given to academics and co-curricular activities, hence enabling the students to deliver across businesses."*

**Mr. Ritesh Gupta** (General Manager, Human Resources) of IDEA propagates that *FORE is one of the leading business schools, having goodwill and experience of producing quality student managers. A brand in its own.*

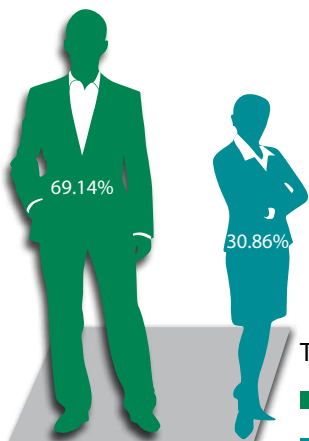
According to **Mr. Siddhant Sahai**, Assistant Vice President, ERNST & YOUNG; *"FORE has a well structured learning program with reasonable flexibility to choose subjects, which helped me focus on the areas I wanted to. FORE has a strong faculty - esp. in Finance and Economics - which bring practical insights and current trends/development from the industry into teaching; something that was immensely useful to me."*





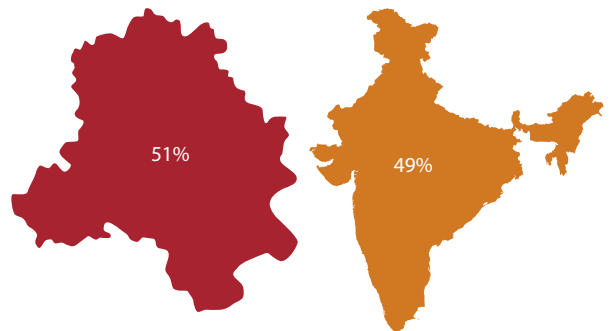
## BATCH OVERVIEW

Male vs Female



Total No. of Students	175
Male Students	121
Female Students	54

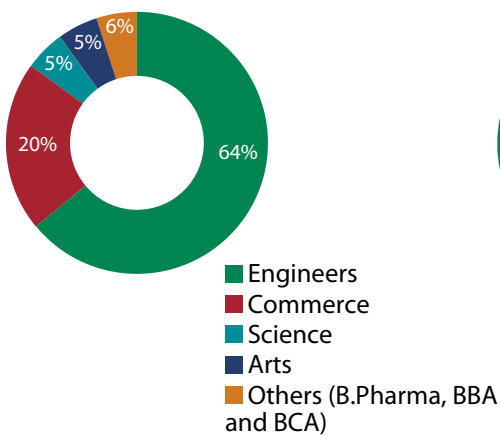
Regional Spread



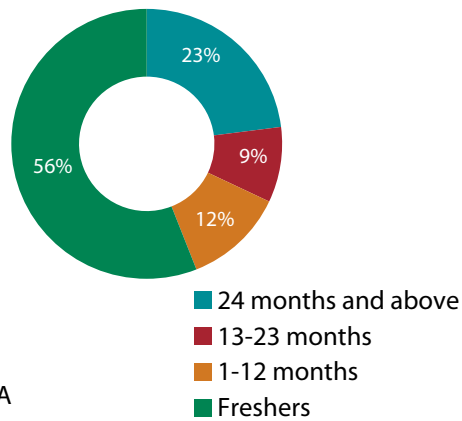
Delhi/ NCR	51%
Other States	49%



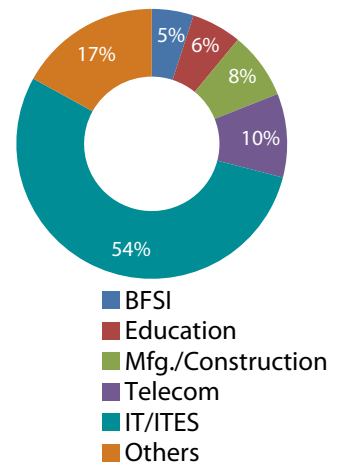
**Educational Background**



**Work Experience-Duration**



**Work Experience-Industry**





**Amit Kanti Roy**

B.Tech

**Work Exp.:** 34 months

*TATA Consultancy Services*

**Summer Internship:** Cafe Coffee Day

**Marketing - Operations**



**Amrit Sagar**

B.Tech

**Work Exp.:** 25 months

*Sutherland Global Services*

**Summer Internship:** Ambadi Enterprises

**Marketing - Finance**



**Hari Kishan Yellanki**

B.E.

**Work Exp.:** 36 months

*Infosys Technologies Ltd.*

**Summer Internship:** Cafe Coffee Day

**Marketing - IT**



**Harsimranjeet Singh**

B.E.

**Work Exp.:** 34 months

*HCL Technologies Pvt. Ltd.*

**Summer Internship:** Indianeye Security Pvt. Ltd.

**Marketing - IT**



**Kanika Joshi**

B.Sc. (Honours)

**Work Exp.:** 29 months

*TATA Consultancy Services*

**Summer Internship:** Berkshire Insurance

**Marketing - Finance**



**Kushal Kapoor**

B.Tech

**Work Exp.:** 25 months

*Birlasoft Ltd.*

**Summer Internship:** Baxter India Ltd.

**Marketing - Finance**



**Manuj Khurana**

B.E.

**Work Exp.:** 42 months

*Tata Consultancy Services*

**Summer Internship:** Blue Star Ltd.

**Marketing - Finance**



**Moiz Husain**

B.Com.

**Work Exp.:** 30 months

*IBM Global Process Services*

**Summer Internship:** Ambadi Enterprises Ltd.

**Marketing - Finance**



**Neharika Mallick**

B.Tech

**Work Exp.:** 31 months

*Samsung India Electronics Pvt. Ltd.*

**Summer Internship:** Indian Farmers Fertiliser Cooperative Ltd.

**Marketing - Operations**



**Prafull Raghuwanshi**

B.Tech

**Work Exp.:** 32 months

*Wipro Technologies Ltd.*

**Summer Internship:** Blue Star

**Marketing - Operations**



**Prashant Pallaw**

B.E.

**Work Exp.:** 37 months

*Patni Computer Systems*

**Summer Internship:** Balmer Lawrie & Co. Ltd

**Marketing - Operations**  
(Operations, Marketing)



**Prateek Jain**

B.Tech

**Work Exp.:** 32 months

*TATA Consultancy Services*

**Summer Internship:** Bharti Airtel

**Marketing - Finance**



**Rashi Jain**

B.E.

**Work Exp.:** 34 months

*TATA Consultancy Services*

**Summer Internship:** Berkshire Insurance

**Marketing**



**Rishi Raj Uprit**

B.E.

**Work Exp.:** 30 months

*TATA Consultancy Services*

**Summer Internship:** Emami Limited

**Marketing - Operations**

## PGDM Laterals - Marketing ( Industry Work Experience ≥ 24 months)



### Sameep Jain

B.Tech

**Work Exp.:** 32 months

*Infosys Ltd.*

**Summer Internship:** Videocon Industries

**Marketing - Operations**



### Sankalp Dubey

B.E.

**Work Exp.:** 32 months

*Tata Consultancy Services*

**Summer Internship:** Shri Ram New Horizons

**Marketing - IT**



### Sharad Rastogi

B.E.

**Work Exp.:** 31 months

*Infosys Technologies Ltd.*

**Summer Internship:** Knot Solutions Pvt. Ltd.

**Marketing - IT**



### Shriya Beri

B.Sc. (Honours)

**Work Exp.:** 24 months

*Prime Mentor (Now Opus)*

**Summer Internship:** The Oberoi Group

**Marketing - HR**



### Tania Bandyopadhyay

B.Tech

**Work Exp.:** 82 months

*TCS Ltd*

**Summer Internship:** PwC India

**Marketing - IT**



### Varun

B.Tech

**Work Exp.:** 24 months

*Mahindra Satyam*

**Summer Internship:** Panasonic India

**Marketing - Operations**

## PGDM Laterals - Finance ( Industry Work Experience ≥ 24 months)



### Essan Bhut

B.Tech

**Work Exp.:** 24 months

*Wipro Technologies Ltd.*

**Summer Internship:** Hewlett Packard

**Finance - Marketing**



### Manuj Srivastava

B.E.

**Work Exp.:** 28 months

*Wipro Technologies Ltd.*

**Summer Internship:** Berkshire India Ltd.

**Finance - Marketing**



### Pulkit Mehta

B.Tech

**Work Exp.:** 30 months

*Dell Services*

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**



### Rakesh Malhotra

B.Tech

**Work Exp.:** 32 months

*Fiserv India Pvt. Ltd.*

**Summer Internship:** Sharekhan

**Finance - Marketing**



### Vaibhav Aggarwal

B.Tech

**Work Exp.:** 36 months

*HCL Technologies*

**Summer Internship:** Central Electricity Authority, Ministry of Power

**Finance - Marketing**



### Vibha Bansal

B.Tech

**Work Exp.:** 24 months

*C.M.S. Inter College*

**Summer Internship:** PAYBACK

**Finance - Marketing**

*(Marketing, Finance)*



### Smriti

B.A. (Honours)

**Work Exp.:** 24 months

*Adcom Network, Aon Hewitt*

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**

## PGDM Laterals - Operations ( Industry Work Experience ≥ 24 months)



### Deepak Rana

B.Tech

**Work Exp.:** 25 months

*Stesalit Ltd.*

**Summer Internship:** New Holland Fiat India Pvt. Ltd.

**Operations - Marketing**



### Gaurav Arora

B.E.

**Work Exp.:** 32 months

*Infosys Technologies Ltd.*

**Summer Internship:** Colgate Palmolive (India)

**Operations - Marketing**



### Radha Mohan Giri

B.E.

**Work Exp.:** 59 months

*TATA Steel Ltd.*

**Summer Internship:** Jindal Steel and Power Ltd.

**Operations - Marketing**

## PGDM Laterals - HR ( Industry Work Experience ≥ 24 months)



### Astha Arora

B.E.

**Work Exp.:** 32 months

*IBM India Pvt. Ltd.*

**Summer Internship:** Jindal Steel and Power Ltd.

**HR - Marketing**



### Aurgcho Ghosh

B.Tech

**Work Exp.:** 34 months

*Stepping Stone Model School*

**Summer Internship:** TATA Motors

**HR - Marketing**



### Kritanjali Maltiar

B.E.

**Work Exp.:** 34 months

*Infosys Technologies Ltd.*

**Summer Internship:** NH Info Media, (Shri Ram New Horizons)

**HR - Marketing**



### Mansi Bhardwaj

B.Tech

**Work Exp.:** 33 months

*Dell*

**Summer Internship:** Fiserv

**HR - Marketing**



### Sanchit Arora

B.Com.

**Work Exp.:** 49 months

*FCS Software Solutions*

**Summer Internship:** SBI Life Insurance Co. Ltd.

**HR - Marketing**





**Aaina Aggarwal**

B.Tech

**Summer Internship:** Educomp Solutions Ltd.

**Marketing - Finance**



**Abhay Singh**

B.E.

**Summer Internship:** ITC Limited Retail & Trade Division

**Marketing - Operations**



**Abhilasha Rampal**

B.Tech

**Work Exp.:** 17 months  
TATA Consultancy Services

**Summer Internship:** Tetra Pak

**Marketing - HR**



**Abhishek Singh**

B.Tech

**Summer Internship:** Citibank

**Marketing - Operations**



**Akhouri Bhanu**

B.Sc.(Honours)

**Summer Internship:** KNOT Solutions Pvt. Ltd.

**Marketing - Finance**



**Amit Kumar Singh**

B.Tech

**Work Exp.:** 18 months  
Accenture Services Pvt. Ltd.

**Summer Internship:** Asian Paints

**Marketing - Operations**



**Amit Singh Yadav**

B.Tech

**Work Exp.:** 16 months  
Cropsoft

**Summer Internship:** Sharekhan Ltd.

**Marketing - Operations**



**Anshuman Mishra**

B.A. (Honours)

**Work Exp.:** 5 months  
Career Launcher Pvt. Ltd.

**Summer Internship:** Hector Beverages Pvt. Ltd.

**Marketing - HR**



**Anubhav S Gujral**

B.Tech

**Work Exp.:** 24 months  
vCustomer

**Summer Internship:** PAYBACK

**Marketing - IT**



**Arjun Baidya**

B.Tech

**Work Exp.:** 18 months  
Accenture Services Pvt. Ltd.

**Summer Internship:** Hewlett-Packard Global e: Business Operations Pvt. Ltd.

**Marketing - Finance**  
(Finance, Marketing)



**Arpit Sharma**

B.E.

**Summer Internship:** Sharekhan Ltd.

**Marketing - Operations**



**Arpit Tandon**

B.A. (Honours)

**Summer Internship:** ICICI PRUDENTIAL AMC

**Marketing - Finance**



**Arushi Agarwal**

B.Tech

**Summer Internship:** Berkshire Insurance

**Marketing - Finance**



**Arushi Agarwal**

B.Com. (Honours)

**Summer Internship:** Berkshire Insurance

**Marketing - Finance**



**Astha Jain**  
B.Com. (Honours)  
**Summer Internship:** Ogilvy & Mather  
**Marketing - Operations**



**Bharat Kumar**  
B.Tech  
**Summer Internship:** Fuchs India Pvt. Ltd.  
**Marketing - Operations**



**Bhartesh Chaudhary**  
B.Tech  
**Summer Internship:** Future VISTA  
**Marketing - Operations**



**Chirag Pilkhwaj**  
BBA  
**Summer Internship:** Shri Ram New Horizons  
**Marketing - HR**



**Deep Tandon**  
B.E.  
**Summer Internship:** United Biscuits  
**Marketing - Finance**



**Dhruv Bansal**  
B.Tech  
**Summer Internship:** Citibank NA  
**Marketing - Operations**



**Dhruv Gupta**  
B.Tech  
**Summer Internship:** HILTI India  
**Marketing - Operations**



**Falak Puri**  
B.E.  
**Summer Internship:** Asian Paints  
**Marketing - Finance**



**Gurjot Singh Ahluwalia**  
B.Tech  
**Summer Internship:** Citibank  
**Marketing - IT**



**Gurpreet Singh**  
B.Tech  
**Summer Internship:** NIIT Ltd.  
**Marketing - IT**



**Hariram Subramanian Gopal**  
B.E.  
**Summer Internship:** NIIT  
**Marketing - HR**



**Harsh Arora**  
B.Com. (Honours)  
**Work Exp.:** 12 months  
*Department of Post*  
**Summer Internship:** JK Risk Managers and Insurance Brokers  
**Marketing - Finance**



**Hemant Jain**  
B.E.  
**Work Exp.:** 12 months  
*Bits & Bytes Technologies Pvt. Ltd.*  
**Summer Internship:** Treks' n Rapids Private Ltd.  
**Marketing - Finance**



**Henna Dhawan**  
B.Tech  
**Summer Internship:** MakeMyTrip.com  
**Marketing - Finance**





**Karan Luthra**

BHM

**Summer Internship:** ITC Ltd.

**Marketing - Operations**



**Kartik Joshi**

B.Tech

**Summer Internship:** Cafe Coffee Day

**Marketing - HR**



**Kunal Jha**

B.Com. (Honours)

**Summer Internship:** Educomp Solutions Ltd.

**Marketing - Finance**



**Manish Arora**

B.E.

**Work Exp.:** 18 months

*Infosys Technologies Ltd.*

**Summer Internship:** Hewlett-Packard

**Marketing - Operations**



**Malay Shah**

B.E.

**Summer Internship:** United Biscuits

**Marketing**



**Mohit Gupta**

B.E.

**Summer Internship:** TreksnRapids Pvt. Ltd.

**Marketing - Finance**



**Milan Dhingra**

B.E.

**Work Exp.:** 23 months

*Infosys*

**Summer Internship:** Swedish Trade Council India

**Marketing - Operations**



**Navdeep Sangwan**

B.E.

**Work Exp.:** 12 months

*Gawar Construction Ltd.*

**Summer Internship:** NIIT Ltd.

**Marketing - HR**



**Nalin Goel**

B.E.

**Summer Internship:** Aviva Life Insurance Company India Ltd.

**Marketing - Operations**



**Niket Kumar Sharma**

B.Tech

**Summer Internship:** Cafe Coffee Day

**Marketing - Operations**



**Harsh Mehta**

B.E.

**Summer Internship:** United Biscuits

**Marketing - HR**



**Nikhil Jayant Joshi**

B.E.

**Summer Internship:** Educomp Solutions Ltd

**Marketing**



**Nishank Agarwal**

B.Tech

**Summer Internship:** Future Vista

**Marketing - Finance**



**Nishant**

B. Pharma

**Summer Internship:** Future Vista

**Marketing - Operations**



**Pankaj Sharma**

B.Tech

**Summer Internship:** NIIT  
*Marketing*



**Parul Khandelwal**

B.Tech

**Summer Internship:** Whirlpool India  
Ltd.  
*Marketing - Finance*



**Praneet Garg**

B.Tech

**Summer Internship:** Ogilvy and  
Mather Private Ltd.  
*Marketing - Operations*



**Prateek Srivastava**

B.E.

**Work Exp.:** 16 months  
*Birlasoft India Ltd.*  
**Summer Internship:** Ernst & Young  
*Marketing - Finance*



**Priyanka Shukla**

B.Sc.

**Summer Internship:** Power Grid  
Corporation of India Ltd.  
*Marketing - HR*



**Puneet Arora**

B.Tech

**Summer Internship:** The Supreme  
Industries Ltd.  
*Marketing - IT*



**Raghav Gupta**

B.Com.

**Summer Internship:** Pure Media  
*Marketing - Finance*



**Rakesh Kumar**

B.E.

**Work Exp.:** 22 months  
*Global Step Pvt. Ltd.*  
**Summer Internship:** CHEP India Pvt.  
Ltd.  
*Marketing - IT*



**Nikhil Dhawan**

B.Tech

**Summer Internship:** Ruchi Soya  
Industries Ltd.  
*Marketing - Finance*



**Rakesh Kumar G.S**

B.Tech

**Summer Internship:** Asian Paints Ltd.  
*Marketing - Finance*



**Nikhil K. Khattar**

B.E.

**Work Exp.:** 11 months  
*PRIME*  
**Summer Internship:** Emami Ltd.  
*Marketing*



**Rohan Narang**

B.E.

**Work Exp.:** 10 months  
*Inel Gas Controls Pvt. Ltd.*  
**Summer Internship:** Ambadi  
Enterprises  
*Marketing - Operations*



**Rohit Bhartiya**

B.Sc. (Honours)

**Summer Internship:** IFFCO  
*Marketing - IT*



**Rohit Maini**

B.Tech

**Work Exp.:** 3 months  
*Infosys Technologies Ltd.*  
**Summer Internship:** Ambadi  
Enterprises  
*Marketing - Marketing*



**Ronak Bhatia**

BBA

**Summer Internship:** Indianeye Security

**Marketing - HR**



**Sahil Khurana**

B.Com. (Honours)

**Summer Internship:** Dabur India Ltd

**Marketing - Finance**

*(Finance, Marketing)*



**Saikat Ghosh**

B.Tech

**Work Exp.:** 2 months

*Saj Food Products Pvt. Ltd.*

**Summer Internship:** Ruchi Soya Industries Ltd.

**Marketing - Operations**



**Sandeep Jain**

B.E.

**Work Exp.:** 12 months

*Sarda Energy and Minerals Ltd.*

**Summer Internship:** Emami Ltd.

**Marketing - Operations**



**Sandeep Kumar Singh**

B.Tech

**Summer Internship:** Blue Star Limited

**Marketing - Operations**



**Shamik Das**

B.E.

**Work Exp.:** 20 months

*Infosys Technologies Ltd.*

**Summer Internship:** SBI Life

**Marketing - Operations**



**Shayeri Sarkar**

B.Sc. (Honours)

**Summer Internship:** Millward Brown

**Marketing - HR**



**Shefali Bansal**

B.Tech

**Summer Internship:** HDFC Bank

**Marketing - Finance**



**Rishi Kalantri**

B.E.

**Work Exp.:** 23 months

*Aon Hewitt*

**Summer Internship:** Indian Farmers & Fertiliser Cooperative (IFFCO)

**Marketing - Marketing**



**Shikha**

B.Com. (Honours)

**Summer Internship:** PepsiCo

**Marketing - HR**



**Rohit Bedi**

B.Tech

**Summer Internship:** Sharekhan Ltd.

**Marketing - IT**



**Shikha Chaudhry**

B.Tech

**Summer Internship:** Educomp Solutions Ltd.

**Marketing - HR**



**Shubhangi Ranjan**

B.Tech

**Work Exp.:** 22 months

*Infosys Technologies Ltd.*

**Summer Internship:** Make My Trip

**Marketing - Operations**



**Shubham Gupta**

B.Tech

**Work Exp.:** 18 months

*HCL Technologies Ltd.*

**Summer Internship:** Oberoi Hotels & Resorts

**Marketing - Finance**



**Sidharth Sehgal**

B.Tech

**Summer Internship:** Berkshire India Ltd.

**Marketing - IT**



**Surya Dahiya**

B.Tech

**Summer Internship:** PK Online

**Marketing - Operations**



**Sushan Sharma**

B.Tech

**Work Exp.:** 24 months

*Huawei*

**Summer Internship:** Micromax

**Marketing - Operations**



**Tarun Gupta**

B.Tech

**Work Exp.:** 20 months

*Infosys Technologies Ltd.*

**Summer Internship:** Maruti Suzuki India Ltd.

**Marketing - Finance**



**Urvashi Madaan**

BBA

**Summer Internship:** Asian Paints Ltd.

**Marketing - Finance**



**Utshab Basu**

B.Tech

**Summer Internship:** Baxter India Ltd.

**Marketing - Operations**



**Veenet Jain**

B.Tech

**Summer Internship:** Jindal Steel and Power Ltd.

**Marketing - Operations**



**Vikrant Verma**

B.Tech

**Work Exp.:** 12 months

*M/s Sai Tubes Pvt. Ltd.*

**Summer Internship:** Emami Ltd.

**Marketing - Operations**



**Vitul Goyal**

B.E.

**Work Exp.:** 9 months

*IdentityWings Web Solutions*

**Summer Internship:** SBI Life Insurance

**Marketing**





**Aashish Siwas**

B.Tech

**Summer Internship:** Central Electricity Authority, Ministry of Power

**Finance - Marketing**



**Abhay Sawhney**

B.A. (Honours)

**Work Exp.:** 5 months  
Can Fin Homes Ltd.

**Summer Internship:** IMStylish.in

**Finance - IT**



**Akash Keyal**

B.Com. (Honours)

**Summer Internship:** KNOT Solutions

**Finance - Marketing**



**Aman Sachdeva**

B.Sc. (Honours)

**Summer Internship:** ICICI Prudential AMC

**Finance - Marketing**



**Anirudh Mundra**

B.Com. (Honours)

**Summer Internship:** SBI Capital Markets Ltd.

**Finance - Marketing**



**Ankit Mahajan**

B.Com.

**Summer Internship:** HSBC Bank

**Finance - Marketing**



**Ankit Khanduja**

B.Tech

**Work Exp.:** 17 months  
Infosys Technologies Ltd.

**Summer Internship:** Punjab National Bank

**Finance - Marketing**



**Anurag Dhir**

B.Com.

**Summer Internship:** SBI Mutuals

**Finance - Marketing**



**Debajyoti Ghosh**

B.Tech

**Summer Internship:** Power Grid Corporation of India Ltd.

**Finance - Marketing**



**Dhruv Agarwal**

BBS

**Summer Internship:** Genesis Colors Pvt. Ltd.

**Finance - Marketing**



**Gulshan Gupta**

BBA

**Summer Internship:** Central Electricity Authority, Ministry of Power

**Finance - Marketing**



**Harshita Satija**

B.A. (Honours)

**Summer Internship:** Punjab National Bank

**Finance - Marketing**



**Harleen Kaur**

B.A. (Honours)

**Summer Internship:** Central Electricity Authority, Ministry of Power

**Finance - Marketing**



**Karan Dhillon**

B.E.

**Summer Internship:** Air India Ltd.

**Finance - Marketing**



**Kapil Goyal**

B.E.  
**Summer Internship:** Indian Oil Corporation Ltd.  
**Finance - Marketing**



**Mini Aggarwal**

B.E.  
**Summer Internship:** Yamaha Motor India Ltd.  
**Finance - Marketing**



**Mohit Chawla**

B.A. (Honours)  
**Summer Internship:** Rasheshwar Consultants Pvt. Ltd.  
**Finance - Marketing**



**Nainsi Mittal**

B.Com. (Honours)  
**Summer Internship:** ShareKhan  
**Finance - Marketing**



**Neha Dhanuka**

B.Com.  
**Summer Internship:** Ultratech Cements Ltd.  
**Finance - Marketing**



**Nikita Dalmia**

B.Tech  
**Summer Internship:** Coca Cola India  
**Finance - Marketing**



**Nishima Kukreja**

B.A. (Honours)  
**Summer Internship:** Darashaw & Company Pvt. Ltd.  
**Finance - HR**



**Nitesh Agrawal**

B.E.  
**Work Exp.:** 24 months  
*Shubh Minerals Pvt. Ltd.*  
**Summer Internship:** Central Electricity Authority (Ministry of Power)  
**Finance - Marketing**



**Nitin Gandhi**

B.Sc. (Honours)  
**Summer Internship:** CEA, Ministry of Power  
**Finance - Marketing**



**Nitin Aggarwal**

B.Com. (Honours)  
**Work Exp.:** 17 months  
*Accretive Health Services Private Ltd.*  
**Summer Internship:** Sharekhan Ltd.  
**Finance - Marketing**



**Noyena Anand**

B.Com. (Honours)  
**Summer Internship:** Patni Computer Services  
**Finance - Marketing**



**Pallavi Srivastava**

B.A., M.A.  
**Summer Internship:** Sharekhan Ltd.  
**Finance - Marketing**



**Paras Dhawan**

B. Com (Honours)  
**Summer Internship:** Cisco Ltd.  
**Finance - Marketing**



**Reema Mahajan**

B.Com. (Honours)  
**Summer Internship:** Tata Power Delhi Distribution Ltd.  
**Finance - Marketing**



**Raman Ralhan**

B.A. (Honours)

**Summer Internship:** Punjab National Bank

**Finance - Marketing**



**Reshma Soni**

B.Com. (Honours)

**Summer Internship:** Sharekhan Ltd  
**Finance - Marketing**



**Ritu Kashyap**

B.A. (Honours)

**Summer Internship:** NTPC Ltd.

**Finance - HR**



**Samridh Nagpal**

B.A. (Honours)

**Summer Internship:** Rural Electrification Corporation Limited

**Finance - Marketing**



**Shefali Gupta**

B.Com. (Honours)

**Summer Internship:** Shri Ram New Horizons

**Finance - Marketing**



**Shruti Sharma**

B.A. (Honours)

**Work Exp.:** 4 months  
*Bank of America Merrill Lynch*

**Summer Internship:** SBI Capital Markets Limited

**Finance - Marketing**



**Sonakshi Goyal**

B.Com. (Honours)

**Work Exp.:** 4.5 months

*Ernst & Young Pvt. Ltd.*

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**



**Surya Prakash Naulakha**

BBA

**Work Exp.:** 2 months

*KPMG- Klynveld Peat Marwick Goerdeler*

**Summer Internship:** Percept Knorigin Online Ventures Pvt. Ltd.

**Finance - Marketing**  
*(Marketing, Finance)*



**Swati Jain**

B.E.

**Summer Internship:** Ministry of Power (Central Electricity Authority)

**Finance - Marketing**



**Udit Bubna**

B.Com. (Honours)

**Work Exp.:** 13 months

*FCH Centrum Direct Ltd*

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**



**Virendra Anand**

B.Tech

**Summer Internship:** Power Grid Corp of India Limited

**Finance - Marketing**



**Vijay Bherwani**

B.Com.

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**



**Yogesh Luthra**

B.Com. (Honours)

**Summer Internship:** Rural Electrification Corporation Ltd.

**Finance - Marketing**



**Arjun Chhikara**

B.E.  
**Summer Internship:** Power Grid Corporation of India  
*HR - Marketing*



**Baldeep Kaur**

B.Tech  
**Summer Internship:** The Oberoi Group  
*HR - Marketing*



**Ekta Khandelwal**

B.Com. (Honours)  
**Summer Internship:** VE Commercial Pvt Ltd.  
*HR - Marketing*



**Isha Gupta**

B.E.  
**Summer Internship:** Bhakra Beas Management Board  
*HR - Marketing*



**Kriti Kashive**

B.Tech  
**Work Exp.:** 21 months  
*Accenture Services Pvt. Ltd.*  
**Summer Internship:** NTPC  
*HR - Marketing*



**Megha Agarwal**

B.Tech  
**Summer Internship:** EON Electric Ltd.  
*HR - Finance*



**Nainika Narula**

B.Tech  
**Summer Internship:** EON Electric Ltd.  
*HR - Marketing*



**Nishtha Jain**

B.Tech  
**Summer Internship:** State Trading Corporation, New Delhi  
*HR - Marketing*



**Pranav Shukla**

B.Tech  
**Summer Internship:** Videocon Industries  
*HR - Marketing*  
*(Marketing, HR)*



**Paridhi Agarwal**

B.A. (Honours)  
**Summer Internship:** The Oberoi Group  
*HR - Marketing*



**Raashi Sodhi**

B.Sc. (Honours)  
**Summer Internship:** Fiserv  
*HR - Marketing*



**Samidha Misra**

B.A. (Honours)  
**Work Exp.:** 12 months  
*Smile Foundation India*  
**Summer Internship:** Larsen & Toubro Ltd  
*HR - Marketing*



**Shaifali Sarkar**

B.A. (Honours)  
**Summer Internship:** Larsen and Toubro, Faridabad  
*HR - Marketing*



**Shreya Agarwal**

B.E.  
**Summer Internship:** SBI Life Insurance  
*Operations - HR*

**PGDM OPERATIONS & HR**



# FORE STUDENTS @ WORK

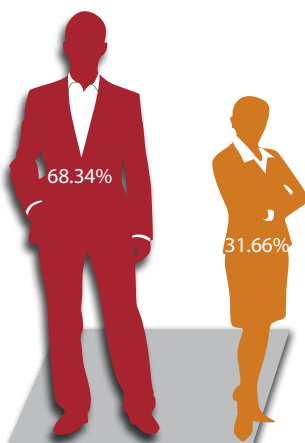




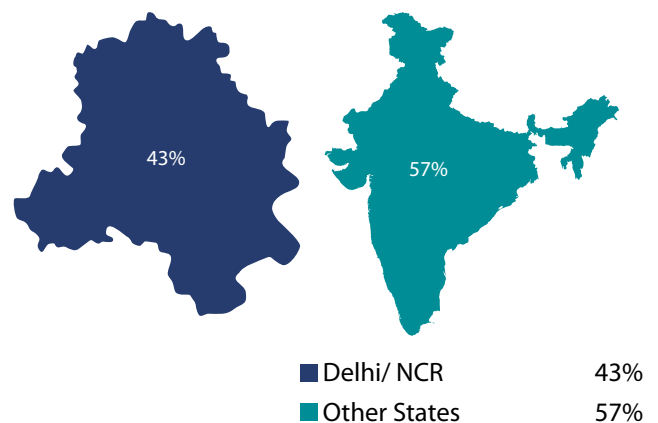
**BATCH OVERVIEW**

Male vs Female

Regional Spread

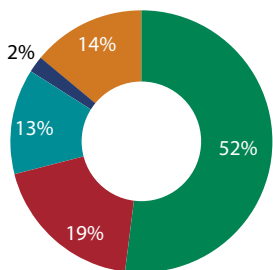


**Total No. of Students 60**  
 ■ Male Students 41  
 ■ Female Students 19



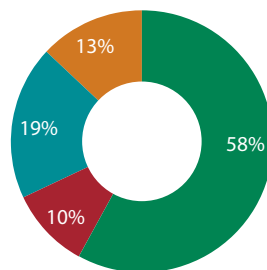


**Educational Background**



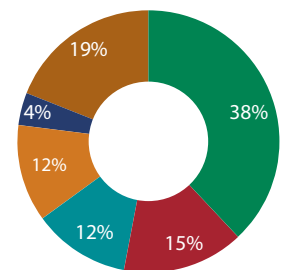
- Engineers
- Commerce
- Science
- Arts
- Others

**Work Experience - Duration**



- 24 months & above
- 13-23 months
- 1-12 months
- Freshers

**Work Experience - Industry**



- IT/ITES
- Education
- BFSI
- Telecom
- Mfg.
- Others

## PGDM - INTERNATIONAL BUSINESS - Laterals - Marketing (Industry Work Experience ≥ 24 months)



### Kanishk Gautam

B.Sc.

**Work Exp.:** 24 months

*Taj Hotels Resorts & Palaces*

**Summer Internship:** Asian Paints Ltd.

**Marketing - Finance**



### Parvez Khan

B.E.

**Work Exp.:** 36 months

*HCL Technologies*

**Summer Internship:** EON Electric Ltd

**Marketing - Operations**



### Sagar Khosla

B.A. (Honours)

**Work Exp.:** 25 months

*Iffco Tokio general Insurance co. Ltd.*

**Summer Internship:** Educomp

Solutions Ltd

**Marketing - Finance**



### Saurabh Pandey

B.E.

**Work Exp.:** 30 months

*Infosys Technologies Ltd.*

**Summer Internship:** Emami Limited

**Marketing - Operations**



### Shubhang Balodi

B.E.

**Work Exp.:** 30 months

*Tata Consultancy Services*

**Summer Internship:** IFFCO

**Marketing - Operations**



### Vaibhav Sharma

B.Com.

**Work Exp.:** 25 months

*PT Education*

**Summer Internship:** Emami Ltd

**Marketing - Finance**



### Vasu Kumar

B.Tech

**Work Exp.:** 37 months

*Encore Capital Group*

**Summer Internship:** Supreme

Industries Ltd.

**Marketing - IT**



### Vaibhav Sharma

B.E.

**Work Exp.:** 27 months

*VK Gas Company*

**Summer Internship:** Relaxo Footwear

Ltd.

**Marketing - Finance**

## PGDM - INTERNATIONAL BUSINESS - Lateral - Finance (Industry Work Experience ≥ 24 months)



### Vinny Sethiya

B.E.

**Work Exp.:** 33 months

*Career Forum*

**Summer Internship:** Sharekhan Ltd.

**Finance - Marketing**





**Aaroshi Asija**

B.B.E

**Summer Internship:** Ogilvy & Mather  
**Marketing - Operations**



**Aditi Gupta**

B.E.

**Work Exp.:** 18 months  
*Capgemini India Pvt. Ltd*  
**Summer Internship:** Swedish Trade Council  
**Marketing - Operations**



**Ankush Sood**

B.Tech

**Summer Internship:** Stabaka Consulting Pvt. Ltd.  
**Marketing - Operations**



**Anubhav Agarwal**

B.Tech

**Summer Internship:** Akzo Nobel India Ltd.  
**Marketing - Operations**



**Anurag Maheshwari**

B. Pharma

**Summer Internship:** United Biscuits  
**Marketing - Operations**



**Atul Kumar Sharma**

B.Tech

**Summer Internship:** Shaadimagic.com  
**Marketing - Operations**



**Chayan Kedia**

B.Tech

**Summer Internship:** Cafe Coffee Day  
**Marketing - HR**



**Cheena Agarwal**

B.Tech

**Summer Internship:** RPG Life Sciences Limited  
**Marketing - Finance**



**Chirag Gupta**

B.E.

**Summer Internship:** Hero MotoCorp Limited  
**Marketing - Operations**



**Dhruv Singhal**

B.Sc. (Honours)

**Summer Internship:** Educomp Solutions Ltd.  
**Marketing - Finance**



**Divya Bhadouria**

B.Tech

**Work Exp.:** 4 months  
*Lifecell International Pvt. Ltd.*  
**Summer Internship:** PricewaterhouseCoopers  
**Marketing - Finance**



**Gaurav Kumar**

BBA

**Work Exp.:** 18 months  
*Kingfisher Training Academy*  
**Summer Internship:** Arete Education and Consultancy Services Pvt Ltd  
**Marketing - HR**



**Himanshu Rajput**

B.Com.

**Work Exp.:** 22 months  
*Lapiz Projects Pvt. Ltd.*  
**Summer Internship:** The Supreme Industries Limited  
**Marketing - Operations**



**Ishan Mishra**

B.Tech

**Summer Internship:** NIIT EVOLV  
**Marketing - Operations**



**Kanika Shah**

B.Tech

**Summer Internship:** RPG Life Sciences Limited

**Marketing - Finance**



**Kanwarpreet Singh Oberoi**

B.Tech

**Summer Internship:** IFFCO

**Marketing - Operations**



**Kirti Misra**

B.Sc. (Honours)

**Work Exp.:** 9 months

*ENCON Energy Management Services Pvt. Ltd.*

**Summer Internship:** Hewlett Packard Global e-Business Operations Pvt Ltd

**Marketing - HR**



**Krutika Kalantry**

B.Com.

**Summer Internship:** O-Zone Networks pvt.ltd.

**Marketing - Finance**



**Kunal Mahajan**

B.Tech

**Summer Internship:** Carlsberg India Pvt Ltd

**Marketing - HR**



**Kushaal Joshi**

B.Sc.

**Summer Internship:** The Oberoi Group

**Marketing - HR**



**Lily Sharma**

B.E.

**Summer Internship:** ING Vysya Life Insurance Company Ltd.

**Marketing - Finance**



**Mannu Khanna**

B.Tech

**Work Exp.:** 18 months

*Accenture Services Pvt. Ltd.*

**Summer Internship:** New Holland Fiat (India) Pvt. Ltd.

**Marketing - Operations**



**Palak Thukral**

B.Sc. (Honours)

**Summer Internship:** Indianeye Security Pvt. Ltd.

**Marketing - IT**



**Prateek Maheshwari**

B.Com. (Honours)

**Summer Internship:** EON Electric Ltd.

**Marketing - Finance**



**Pratik Panigrahi**

B.Tech

**Work Exp.:** 18 months

*Tata Consultancy Services*

**Summer Internship:** Volkswagen Group Sales India

**Marketing - HR**



**Ramit Wadhwa**

B.E.

**Summer Internship:** Sharekhan Pvt Ltd

**Marketing - Operations**



**Rashi Singh**

B.E.

**Work Exp.:** 18 months

*Accenture Services Pvt. Ltd.*

**Summer Internship:** Tata Teleservices (Maharashtra) Ltd.

**Marketing - HR**



**Ravneet Singh**

B.Tech

**Work Exp.:** 20 months

*Central Scientific Instruments Organization*

**Summer Internship:** Akzo Nobel India Ltd.

**Marketing - Operations**

## PGDM - INTERNATIONAL BUSINESS - Marketing



### Rohit Sharma

BBA

**Summer Internship:** Sharekhan Ltd.  
**Marketing - Finance**



### Sachin Garg

B.E.

**Work Exp.:** 20 months  
*Attitude Alloys (Pvt.) Ltd.*  
**Summer Internship:** FutureVISTA  
**Marketing - Operations**



### Sandeep

B.Sc.

**Summer Internship:** Sharekhan Ltd.  
**Marketing - Operations**



### Sandeep Paul

B.Tech

**Summer Internship:** ICICI Prudential  
**Marketing - Finance**



### Siddharth Misra

B.Tech

**Summer Internship:** Asian Paints Ltd.  
**Marketing - Operations**



### Shivam Khemka

B.Com. (Honours)

**Work Exp.:** 11 months  
*Paptech India Pvt Ltd*  
**Summer Internship:** Sharekhan Limited  
**Marketing - Finance**



### Shalabh Madan

BBA

**Summer Internship:** Baxter India Pvt. Ltd.  
**Marketing - Operations**



### Swati Gupta

B.E.

**Work Exp.:** 14 months  
*Oracle Financial Services Software Ltd.*  
**Summer Internship:** Indianeye Security Pvt. Ltd.  
**Marketing - Finance**



### Vaibhav Manocha

B.Sc. (Honours)

**Summer Internship:** Educomp Solutions Ltd  
**Marketing - Finance**

## PGDM - INTERNATIONAL BUSINESS - HR



### Neha Goyal

BBA

**Summer Internship:** state trading corporation of india limited  
**HR - Marketing**



### Saumya Shrivastava

B.Sc. (Honours)

**Summer Internship:** Pure Media  
**HR - Marketing**



### Sukriti Babbar

B.Tech

**Work Exp.:** 20 months  
*NIIT Ltd.*  
**Summer Internship:** Videocon Industries Ltd.  
**HR - Marketing**



**Abhishek Kumar**

B.Com. (Honours)

**Summer Internship:** Jones Lang  
Lasalle

**Finance - Marketing**



**Deepanshu Chandra**

B.Sc. (Honours)

**Summer Internship:** ICICI Pru AMC  
**Finance - Marketing**



**Deepti Dhawan**

B.Com. (Honours)

**Summer Internship:** CEA, Ministry of  
Power

**Finance - Marketing**



**Diwakar Pasricha**

B.E.

**Work Exp.:** 18 months

*Infosys Technologies Ltd.*

**Summer Internship:** Punjab National  
Bank

**Finance - Marketing**



**Gourav Garg**

B.Com.

**Summer Internship:** Sharekhan

**Finance - Marketing**



**Heena Jain**

B.E.

**Work Exp.:** 6 months

*Tata Consultancy Services Ltd.*

**Summer Internship:** ICICI Prudential  
Mutual Funds

**Finance - Marketing**



**Priya Vatsalam**

B.Com. (Honours)

**Work Exp.:** 12 months

*Citibank India*

**Summer Internship:** Shri Ram New  
Horizons Ltd.

**Finance - Marketing**



**Sahil Kalia**

B.Com.

**Summer Internship:** IFCI infrastructure  
development limited

**Finance - Marketing**



**Shipra Mehandru**

BBA

**Summer Internship:** Sharekhan  
Limited

**Finance**



**Swati Jain**

B.E.

**Summer Internship:** Ministry of Power  
(Central Electricity Authority)

**Finance - Marketing**



**Vishal Gupta**

B.Com. (Honours)

**Summer Internship:** Ministry of Power

**Finance - Marketing**



# PLACEMENT CALENDAR-2013

The class of 2011-13 is a batch of high proficiency students with an average CAT score of 90 percentile and the highest being 98 percentile. At FORE we emphasize on imparting quality education to make them suitable for the corporate world. We strongly believe that in order to turn our students into a great asset for the corporate, they must go through the best of academic rigor in their curricular and co-curricular activities during the two year tenure of their PGDM program. This would enable them to think laterally and creatively across disciplines and sectors. We have planned the Final Placement Calendar in coordination with the Academic Calendar so that their classes are not disturbed. We seek your cooperation and request you to schedule your visit to FORE during the placement weeks mentioned in the placement schedule below and help us in managing our regular class schedule.

## Final Placement Schedule 2012-13

ACTIVITY	PERIOD	INVITATION TO PARTICIPATE*
Pre-Placement Talk for Final Placement	October 2012 onwards	<p>All Potential Recruiters Plan your Campus Visit to FORE <b>NOW!</b> To cherry pick the right candidate.</p>
Placement Week for Freshers / Laterals	November 06 -11, 2012	
Placement Week for Freshers / Laterals	December 15 - 22, 2012	
Placement Week for Freshers / Laterals	January 08 - 13, 2013	
Placement Week for Freshers/ Laterals	February 16 - 23, 2013	
One Dream Offer (Second Job Offer) for Freshers / Laterals	After 90% of the batch is placed or February 2013 whichever is earlier.	All students placed with CTC of less than Rs. 8 Lacs are eligible for one dream job offer.

**\*Students will be able to join the company after final placement effectively from end of February, 2013 onwards.**

Reputed organizations have been visiting our campus on a regular basis every year to recruit our students. Their repeated hiring is a testimony to our success in providing students who live up to their expectations. We at FORE highly value the relationship with all our recruiters. Apart from this, each year we welcome new recruiters to our campus. These mostly comprise of referrals and through executives who have moved to new companies or simply companies who have seen our students performing in the industry.



## A SNAPSHOT OF TOP RECRUITERS AT FORE

AbsolutData	DLF Pramerica	Infosys	RECL
Accenture	DMV Business Research	ING Vysya Bank	Renewable Woods
Adani Group	Emami Ltd.	Jindal Steel & Power	Ruchi Soya
Allahabad Bank	Ernst & Young	Jones Lang La Salle	SBI Life Insurance
ANZ Bank	EXL Service	Khimji Ramdas	Sony India
Asian Paints	FuturesFirst	KPMG	SRF Limited
Axis Bank	GATI Ltd	Krishna Maruti Group	State Trading Corporation
Axis Risk Consulting	Genpact	L & T	Swedish Trade Council
Balmer Lawrie & Co.	GMR Group	LG	TATA Motors
Baxter India	Grail Research	M Junction	TATA Power
BBMB	HCL Comnet	MakeMyTrip	TATA Steel
BILT	HCL Technologies	Maruti Suzuki India	TCS
Blue Star	HDFC Bank	Michael Page International India	TCS BPO
Café Coffee Day	HDFC Life	Millward Brown	Technova
Canon India	Hero Moto Corp	New Holland Tractors	Telcon
Carnation Auto	Hewlett Packard	Nielsen India	Tetrapak
Castrol	HILTI India	NIIT Limited	The Smart Cube
CB Richards Ellis	Hindustan National	NTPC	Thomas Cook
Central Electricity Authority	Glass & Industries	Oberoi Hotels	TNS Global
	Honeywell	Ogilvy & Mather	United Biscuits
CHEP	HSBC	Orient Fans	United Spirits Ltd.
Citibank	ICICI Bank	Oriental Bank of Commerce	Usha International
Continental India	ICICI Prudential	Oriflame	Videocon
CRISIL	IDBI Bank	Pitney Bowes	Wipro BPO
Dabur India	IFFCO	Power Grid of India	Wipro Infotech
Daikin Air-conditioning	IMRB	PWC	Yamaha
Deloitte	Indo Simon Electric	RBS Business Services	YES Bank

# PLACEMENT COMMITTEE

**Prof. (Mrs.) Freda J. Swaminathan**  
Member

**Prof. (Mrs.) Anita Tripathy Lal**  
Chairperson

**Prof. (Mr.) Mathew Joseph**  
Member

**Prof. (Mr.) Neeraj Kumar**  
Member

**Prof. (Mr.) Vinay Dutta**  
Member

## FORE Career Division (FCD)

### 2<sup>nd</sup> Year Students

Ms. Aaroshi Asija  
Mr. Abhishek Singh  
Ms. Aditi Gupta  
Mr. Gaurav Kumar  
Mr. Kushal Kapoor  
Mr. Nikhil Dhawan  
Mr. Paras Dhawan  
Ms. Rashi Singh  
Mr. Sidharth Misra  
Mr. Utshab Basu

### 1<sup>st</sup> Year Students

Mr. Abhishek Srivastava  
Mr. Arjun Kapoor  
Mr. Jeet Ankit Singh Nanda  
Mr. Kanwardeep Singh  
Mr. Mohit Malik  
Ms. Preity Gupta  
Mr. Sahil Dalal  
Ms. Sharanjot  
Ms. Vasundhara



## PLACEMENT OFFICE

Mobile: 09811213040, 09999674033; Email: [placements@fsm.ac.in](mailto:placements@fsm.ac.in)

**Prof. (Mrs.) Anita Tripathy Lal**  
Chairperson - Placements  
[chair-placements@fsm.ac.in](mailto:chair-placements@fsm.ac.in)  
Tel: 011-41242493

**Ms. Neha Bhardwaj**  
Placement Officer  
[nehab@fsm.ac.in](mailto:nehab@fsm.ac.in)  
Tel: 011-41242412

**Mr. V. K. Batra**  
Manager (Program)  
[vkbatra@fsm.ac.in](mailto:vkbatra@fsm.ac.in)  
Tel: 011-41242472

**Ms. Tina Harjai**  
Placement Executive  
[tina@fsm.ac.in](mailto:tina@fsm.ac.in)  
Tel: 011-41242423





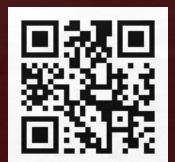
## FORE School of Management, New Delhi

"Adhitam Kendra"

B-18, Qutub Institutional Area, New Delhi-110 016

Tel.: 011-41242424 to 33, 26523778, 26533933, Fax: 011-26964229

Email: [placements@fsm.ac.in](mailto:placements@fsm.ac.in), Website: [www.fsm.ac.in](http://www.fsm.ac.in)



**Innomedia**  
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