INVESTMENT

- 1) Per participant: Rs 50,000/- plus ST
- 2) Group discount (4 and more): Rs 45,000/- plus ST

WHAT YOU GET

- 1) Three day Live Program on 7-8-9th January 2016
- 2) 36 Self paced online modules to keep you going for next 36 weeks.

About

Prime Meridian Consulting is the Sole Associate of LeaderShape Global for the Republic of India.

www.pmconsulting.in









ACADEMIC PARTNER



MDP Office, FORE School of Management, B-18, Qutub Institutional Area, New Delhi - 110025

Open Management Development Program on Robust Emotionally Aware Leadership (REAL) by Leadershape UK



This Program is a Flagship
Program of Leadershape UK



which focuses on Leadership

Development based on Emotional Intelligence

Date: 7th - 9th January 2016

Venue: Leela Kempinski, Ambience Mall, National Highway 8, Gurgaon, Haryana 122002





EMOTIONAL INTELLIGENCE COMPETENCIES

SIX ADAPTIVE LEADERSHIP STYLES

PERFORMANCE ENABLING CLIMATE AND CULTURE



FACULTY

Pavan Bakshi CEO, Chief Facilitator & Executive Coach, Prime Meridian Consulting India Pvt. Ltd.

Certified Faculty of Leadershape Global on building twenty first century leader's by using an integrated model of the Six Leadership Styles (Daniel Goleman), and building emotional intelligence and GROW model.

Certified Global Master Faculty on Robin Sharma's "Lead without a Title" system.

Has taken International workshops in Toronto, Berlin, Abu Dhabi, Singapore & Sri Lanka. He has conducted workshop for senior leader of JP Morgan, Capgemeni, Ericsson, IBM, Samsung, Glenmark, Aditya Birla Group, Ranbaxy, Broadcom, Syntel, Akzo Nobel, HP, Target, British Gas, Cairns India among many more companies.

DEVELOPMENT JOURNEY MODULES



LEARNING OUTCOMES

On completion of this programme, participants will be able to more effectively lead the people around them to higher levels of individual and organizational performance, using an understanding and practice of Emotionally Intelligent Leadership. Specifically, participants completing this programme will be able to:

- **1.** Demonstrate a greater understanding of El & how it can positively impact the performance of a leader and the people around him/her.
- 2. More effectively manage their own emotions and behaviours.
- 3. Improve various leadership style skills and be able to determine which leadership style they should use in particular circumstances
- **4.** Use a coaching leadership style to apply coaching skills to drive people development, performance, and culture.
- **5.** Use new El skills and leadership styles to influence required changes in the climate and culture of their organisation.

METHODOLOGY

The programme is highly experiential and uses a combination of facilitation, coaching, learning exercises, case studies, delegate examples, and discussion sessions. In the company of senior and accomplished peers, participants develop the competence and confidence to use the various principles and techniques demonstrated and used in the programme

- Module 1: Leadership in the 21st Century: Raising Self Awareness and Inspirational Leadership
- Module 2: Emotional Intelligence and Leadership Styles
- Module 3: Shaping Culture Creating a Performance Enhancing Culture

Building "Robust Emotional Aware Leadership "designed for Senior Leadership Teams

Emotional Intelligence has emerged over the last 20 years, in parallel to greater knowledge about how the brain works – neuroscience - into an established science that enables individuals to better manage their personalities, behaviours and innate skills towards maximising personal performance and enabling the improved performance of others. This is especially important for people in senior leadership roles.

DETAILED COURSE CONTENT

Module 1: Leadership in the 21st Century: Raising Self Awareness and Inspirational Leadership

- This session provokes learning and reflection on the changing demands of employees and the business environment in a fast changing world and why this demands that we take a different attitude to leadership as a consequence.
- We also look at our default leadership characteristics and how neuroscience can help us learn to overcome negative attributes.
- A questionnaire and group analysis provides participants with an opportunity to understand how they
 each learn best another step on the way to self-awareness.
- Importantly, this module focuses clearly on the 'how to' develop the desirable characteristics of an inspira
 tional leader.

Module 2: Emotional Intelligence & Leadership Styles

- An introduction to Emotional Intelligence and how this breaks down into competencies related to Awareness and Management of Self and Others.
- The module aims to create understanding of how the capabilities which underlie these competencies can combine to characterise different leadership styles.
- Participants start to improve self-awareness by identifying EI strengths and development areas and also their natural leadership styles and which styles they might wish to work on. We also discuss when, where and how to use the different styles.
- This session looks at the basics behind coaching, how to develop skills for everyday use and how it can be used effectively in line management. Applicable to any situation, attendees learn to use a simple coaching model to develop awareness, responsibility and results!

Module 3: Shaping Culture - Creating a Performance Enhancing Culture

- We explain the relationship between leadership, climate and culture and the characteristics of a perfor mance-enhancing culture.
- Participants engage in an exercise to identify the actual and ideal culture of the organisation and the consider the role of the leader and the individual in developing a performance-enhancing culture.
- This session provides more opportunities to hone your leadership coaching skills in a safe environment to prepare you to use the coaching style in the work place.
- Also plan how you can continue to work together in pairs or teams to support each other in improving you
 coaching capability in the future and help develop the whole organisation into a coaching culture.